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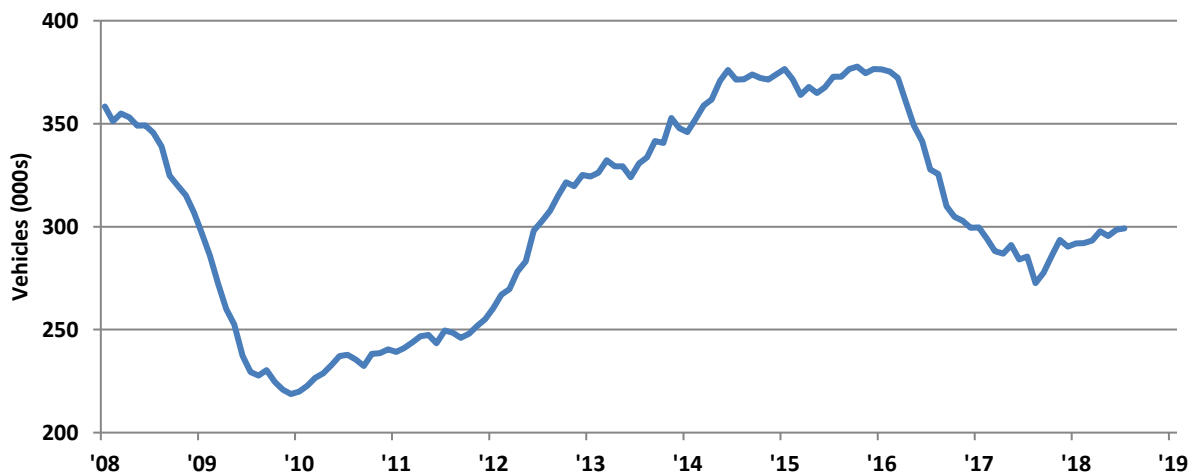
Houston-area auto dealers sold 24,200 new vehicles in July '18, up 2.7 percent from the 23,561 sold in July '17, according to *TexAuto Facts*, published by InfoNation, Inc. of Sugar Land.

Used vehicle sales rose 1.0 percent from 70,178 in July '17 to 70,914 in July '18.

For the 12 months ending July '18, Houston-area dealers sold 299,203 vehicles, up 4.8 percent from the 285,501 sold in the 12 months ending July '17.

The average retail price per vehicle rose 1.8 percent from \$35,641 in July '17 to \$36,294 in July '18. The truck/SUV segment, which accounted for 71.8 percent of new vehicle sales in July, carried an average sales price of \$38,856, while the car segment sales price averaged \$29,967.

Vehicle Sales, 12-Month Total, Houston Metro Area



Source: *TexAuto Facts* Report by InfoNation

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