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Houston-area auto dealers sold 19,830 vehicles in June '17, a 25.9 percent decrease from the 26,761 vehicles sold in June '16, according to *TexAuto Facts*, published by InfoNation, Inc. of Sugar Land. The decline comes after dealers experienced the strongest sales month of the year in May. For the 12 months ending June '17, 284,085 vehicles were sold, a 16.8 percent decrease from the same period last year.

Vehicle Sales, 12-Month Total, Houston Metro Area



Source: *TexAuto Facts* Report by InfoNation

The average retail sales price per vehicle in Houston in June increased to \$36,518 from \$36,452 in May. Trucks/SUVs accounted for 68.1 percent of the vehicles sold in June and averaged \$39,467. The average sales price for cars was \$30,377.

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