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June 22, 2018

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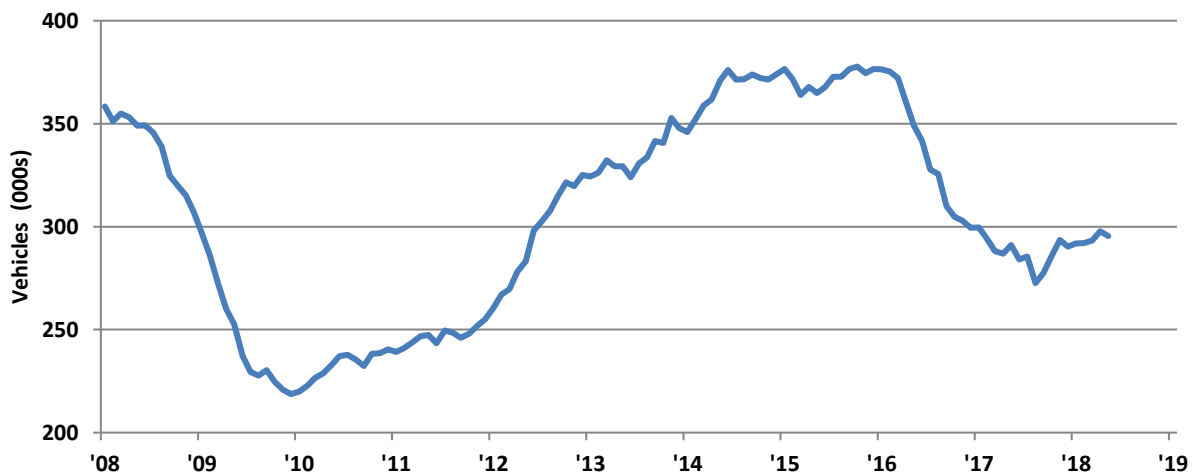
Houston-area auto dealers sold 23,720 new vehicles in May '18, down 9.2 percent from the 26,117 sold in May '17, according to *TexAuto Facts*, published by InfoNation, Inc. of Sugar Land.

Used vehicle sales fell 13.5 percent from 77,715 in May '17 to 67,239 in May '18.

For the 12 months ending May '18, Houston-area dealers sold 295,373 vehicles, up 1.5 percent from the 291,016 sold during the preceeding 12 months in '17.

The average retail price per vehicle rose 2.2 percent from \$36,452 in May '17 to \$37,258 in May '18. The truck/SUV segment, which accounted for 70.0 percent of new vehicle sales in May, carried an average sales price of \$39,880, while the car segment sales price averaged \$31,090.

Vehicle Sales, 12-Month Total, Houston Metro Area



Source: *TexAuto Facts* Report by InfoNation

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