



The Partnership sends updates for the six most important economic indicators each month. If you would like to opt-in to receive these updates, please click [here](#).

May 19, 2017

For the latest data, click [here](#).

Houston-area auto dealers sold 22,504 vehicles in April '17, a 4.9 percent decrease from the 23,652 vehicles sold in April '16, according to *TexAuto Facts*, published by InfoNation, Inc. of Sugar Land. For the 12 months ending April '17, 286,946 vehicles were sold, a 20.4 percent decrease from the same period last year. Nationally, vehicle sales were down 4.7 percent over the year to 1,427,000 in April '17.

Vehicle Sales, 12-Month Total, Houston Metro Area



Source: *TexAuto Facts* Report by InfoNation

The average retail sales price per vehicle in Houston in April fell to \$36,370, the lowest in six months. Trucks/SUVs accounted for 67.7 percent of the vehicles sold in April and averaged \$39,354. The average sales price for cars was \$30,197.

Prepared by Greater Houston Partnership Research Department

Patrick Jankowski, CCR
Senior Vice President, Research
713-844-3616
pjankowski@houston.org

Jenny Philip
Director, Research
713-844-3615
jphilip@houston.org

Josh Pherigo
Analyst, Research
713-844-3617
jpherigo@houston.org