TALKING POINTS Q3/19



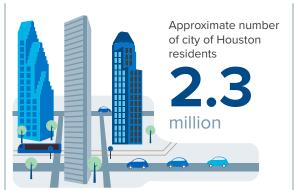
POPULATION AND DEMOGRAPHICS

residents in the 9-county Houston-The Woodlands-Sugar Land MSA

Nation's 5th most populous metro area

Larger than Missouri or Maryland

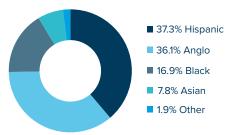


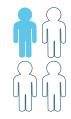


Houston is the nation's **4**[™] most populous city

Race/Ethnicity: Houston MSA

Houston today mirrors the U.S. in 4 decades





Nearly 1 in 4 **Houstonians** are foreign born

GLOBAL PRESENCE

foreign governments

maintain trade and commercial offices in Houston

35 active foreign chambers of commerce

17.3%

of the region's economy is tied to exports exports support 330,000 iobs

58.3 million

Houston airport passengers in '18

global travelers **11.8** million **46.5** million

domestic travelers

189 nonstop destinations

\$233.3 billion

in trade was handled by the Houston-Galveston Customs Districts in '18

\$140.5

billion in imports (in '18)

hillion in exports (in '18)



Houston has the largest export market in the U.S.

Largest

Port Houston ranks

years

Gulf Coast in foreign tonnage for container port 22 straight

in total tonnage for 26 straight years

5,000+

Houston companies

doing business abroad

Houston establishments report foreign ownership

have consular representation in Houston

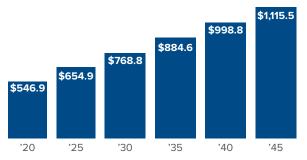
3RD largest representation in the nation

foreign banks

are located in Houston from 10 nations

ECONOMY

If Houston were an independent nation, the region would have the 26th largest economy in the world, behind Belgium and ahead of Thailand.



Houston - The Woodlands - Sugarland MSA GDP forecast (\$ billions '09 constant dollars) Source: Perryman Group

expected real GDP annual growth from '20 - '45

GDP expected to more than double between '20 and '45 laraest

U.S. metro economy

Fortune 500 Companies call Houston home

EMPLOYMENT

3.2 million iobs in the Houston MSA

more jobs than 35 states

Service industries account for

4 out 5

workers in the region

The goods-producing sector accounts for nearly

of the region's jobs



Industry Share of Houston MSA Employment

20% Trade, Transportation, and Utilities

16% Professional and Business Services

13% Government

13% **Educational and Health Services**

Leisure and Hospitality 11%

7% Manufacturing

7% Construction

Finance and Insurance 3%

3% Mining and Logging (Upstream Energy)

2% Real Estate and Rental and Leasing

1% Information

4% Other Services

Source: Texas Workforce Commission

INDUSTRIES

The Texas Medical Center is the world's largest medical complex.



in construction projects underway

million

developed square feet

Houston is home to 83,100 engineers and architects.



Approximately **225,000**

people work in the region's manufacturing industry

of the 128 publicly-traded oil and gas exploration firms are housed in Houston

exploration and production firms

oil field service companies

located in the Houston region

annual patient visits

180,000+ annual surgeries



Houston employs 25% of the nation's oil and gas extraction jobs