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HOUSTON: AMERICA’S FASTEST GROWING METRO

Houston is one of the youngest, fastest-growing and most diverse populations anywhere in the world. People from across the globe relocate to Houston every year to take advantage of the abundant lifestyle and job opportunities the region provides.

Houston is America’s Most Diverse City, and our population is young and well-educated. Houston’s workforce boasts the highest concentration of STEM graduates in the country. The median age of Houstonians is among the lowest of the nation’s major metro areas, and the percentage of college graduates living in Houston exceeds the U.S. and Texas average.

Houston also reaps the benefits of a distinctly business-friendly environment at state and local levels. Houston’s leadership has always had a positive attitude towards business growth. Costs of doing business are significantly lower than in other major metropolitan areas, and the state of Texas has one of the lowest tax burdens in the nation.

Houston and Texas have a pro-growth, pro-opportunity mindset. The Houston-The Woodlands-Sugar Land Metropolitan Statistical Area (MSA) is the nation’s fifth-largest MSA with a total of 6.9 million people. From ‘10 to ‘17, Houston added 972,000 new residents, a 16.4 percent increase, the fastest rate of population growth among the 10 most populous metros.
Population Growth 2010-2017
(Rank by % Change)

1. HOUSTON
   +971,941  |  +16.4%

2. DALLAS-FORT WORTH
   +973,431  |  +15.1%

3. ATLANTA
   +597,993  |  +11.3%

4. MIAMI
   +592,525  |  +10.6%

5. WASHINGTON, D.C.
   +580,228  |  +10.3%

6. BOSTON
   +283,935  |  +6.2%

7. NEW YORK
   +754,396  |  +3.9%

8. PHILADELPHIA
   +130,427  |  +2.2%

9. CHICAGO
   +71,499   |  +0.8%

10. LOS ANGELES
    +71,499   |  +1.4%

FASTEST RATE OF POPULATION GROWTH AMONG THE 10 MOST POPULOUS U.S. METROS FROM ’10 TO ’17.
Houston is a city that chooses to take humankind’s boldest challenges head-on. We are America’s most ethnically diverse city. We are unabashedly pro-growth and opportunity rich, fueled by innovators and America’s youngest workforce. We offer a highly-educated pool of STEM talent drawn from around the world, infused with the city’s get-it-done mentality. In fact, we are the number one city in the United States for STEM grads and engineering talent.

**#1 BEST CITIES FOR YOUNG ENTREPRENEURS**

Houston ranks Number 1 list of best cities for young entrepreneurs. Houston’s success rates for small businesses was the best of all U.S. cities.

**TOP BUSINESS PLAN COMPETITION**

The Rice Business Plan Competition is the world’s richest and largest graduate-level student startup competition. Since its inception 15 years ago, it has grown from nine teams competing for $10,000 in prize money to 42 teams from around the world competing for more than $1 million in cash and prizes.

**LEADING BIOTECH ACCELERATOR**

The Texas Medical Center’s accelerator TMCx provides life science and digital health entrepreneurs with a collaborative ecosystem to accelerate their path to market.

**#3 TOP UNDERGRADUATE SCHOOLS FOR ENTREPRENEURSHIP PROGRAMS**

The University of Houston’s undergraduate entrepreneurship program ranks Number 3 on the Princeton Review and Entrepreneur magazine’s top 50 entrepreneurship colleges and business schools list. The survey asked school administrators 60 questions covering their school’s level of commitment to entrepreneurship inside and outside the classroom.

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- **No. 1 Most Favorable Metros for STEM**
  - WALLETHUB.COM

- **No. 2 Engineering City on Forbes list of America’s engineering hubs**
  - FORBES

- **No. 1 Top University Business Incubator Rice Alliance for technology and entrepreneurship**
  - UBI INDEX

- Large supply of young talent and strong university systems with five nationally-ranked universities and graduate schools

- Houston has more than 300,000 educated millennials and 240,000 STEM (science, technology, engineering and math) workers
HOUSTON’S INNOVATION CORRIDOR

Houston’s Innovation Corridor is at the center of an extraordinarily powerful social and economic convergence. The four-mile-long Corridor is linked by light-rail, bike lanes, and sidewalks and offers easy access to key industry and institutional players along with an unparalleled array of amenities.

Anchored on the south by the world’s largest medical complex, the Texas Medical Center along with top-ranked Rice University, the Corridor runs north along Houston’s light-rail line through the 700-acre Hermann Park, and Museum District. It continues past the eclectic Montrose neighborhood and through Midtown, home to a millennial-friendly mix of housing, dining and recreational options. The University of Houston, a major Tier One University, is also in close proximity to the Corridor. The Corridor reaches its northern limit in Downtown, the nexus of corporate headquarters, financial institutions and professional service firms, and a wide variety of cultural and recreational amenities.

The Corridor also features professional sports, countless museums, numerous parks and green spaces, one of the largest theater districts in the country and a highly-acclaimed restaurant and nightlife scene.
REGIONAL ECONOMY

DYNAMIC ECONOMY FOR CONTINUED GROWTH

With GDP at $478.6 billion, Houston is the nation’s sixth largest metro economy and has grown by $100 billion (inflation-adjusted) over the past decade. The region’s largest industries are manufacturing, accounting for a 16.8 percent share of Houston’s GDP, followed by professional and business services (13.6 percent) and finance, insurance, real estate, rental and leasing (12.9 percent).

JOB CREATION

The metro area has created 427,900 jobs over the past ten years and reached a new record level of employment at 3,073,400 in December ’17. Houston offers more job opportunities than 35 states.

2016 Gross Domestic Product

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>$ in Billions</th>
</tr>
</thead>
<tbody>
<tr>
<td>New York</td>
<td>1,657.5</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>1,001.7</td>
</tr>
<tr>
<td>Chicago</td>
<td>651.2</td>
</tr>
<tr>
<td>Dallas</td>
<td>511.6</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>509.2</td>
</tr>
<tr>
<td>HOUSTON</td>
<td><strong>478.6</strong></td>
</tr>
<tr>
<td>San Francisco</td>
<td>470.5</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>431.0</td>
</tr>
<tr>
<td>Boston</td>
<td>422.7</td>
</tr>
<tr>
<td>Atlanta</td>
<td>363.8</td>
</tr>
</tbody>
</table>

Source: U.S. Bureau of Economic Analysis
THE FUTURE

From '15 to '40, the Perryman Group sees population growth averaging 1.6 percent annually in the Houston region. Over the same period, the Texas-based economic forecasting firm expects wage and salary employment to rise at a 1.7 percent annual rate.

The Houston–The Woodlands–Sugar Land Metro Area will add 3.3 million residents between '15 and '40. Perryman also forecasts that Houston will add an additional 1.6 million jobs during that time frame and account for one-fourth of Texas job growth during that period.

The Perryman Group forecasts Houston’s population to reach 9.9 million and employment to grow to 4.7 million by 2040.

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**Population and Employment Forecast**

Houston-The Woodlands-Sugar Land MSA (Millions)

<table>
<thead>
<tr>
<th>Year</th>
<th>Population</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>'15</td>
<td>3.1</td>
<td>6.7</td>
</tr>
<tr>
<td>'20</td>
<td>3.4</td>
<td>7.2</td>
</tr>
<tr>
<td>'25</td>
<td>3.7</td>
<td>7.8</td>
</tr>
<tr>
<td>'30</td>
<td>4.1</td>
<td>8.5</td>
</tr>
<tr>
<td>'35</td>
<td>4.4</td>
<td>9.2</td>
</tr>
<tr>
<td>'40</td>
<td>4.7</td>
<td>9.9</td>
</tr>
</tbody>
</table>

Source: 2018 Perryman Economic Forecast, released February 2018
The Greater Houston region is one of the most dynamic in the country, featuring a variety of distinct and diverse communities to run your business and call home. From the bustling urban core to master-planned suburban communities, Houston offers something for everyone.

The Partnership is proud to represent the following 11 counties:

- **AUSTIN**
- **BRAZORIA**
- **CHAMBERS**
- **FORT BEND**
- **GALVESTON**
- **HARRIS**
- **LIBERTY**
- **MONTGOMERY**
- **SAN JACINTO**
- **WALLER**

### POPULATION GROWTH AND TOP EMPLOYERS

#### MONTGOMERY

- 2010 | 455,752
- 2017 | 570,934
- **+25.3%**

**Select Top Employers:**
- Anadarko Petroleum Corp.
- Aon Hewitt
- CB&I

#### WALLER

- 2010 | 43,271
- 2017 | 51,307
- **+18.6%**

**Select Top Employer:**
- Grundfos CBS
- Dewberry Farm
- Orizon Industries a Spitzer Company

#### AUSTIN

- 2010 | 28,411
- 2017 | 29,786
- **+4.8%**

**Select Top Employers:**
- International Paper
- Seacon Advanced Products
- Western International Gas

#### HARRIS

- 2010 | 4,093,244
- 2017 | 4,652,980
- **+13.7%**

**Select Top Employers:**
- The University of Texas MD Anderson Cancer Center
- United Airlines
- Memorial Hermann Hospital System
Select Top Employers:
- UTMB Health
- ExxonMobil Refining and Supply
- American National Insurance Co

FORT BEND
2010 | 584,638
2017 | 764,828
+30.8%
Select Top Employers:
- Schlumberger Technology Corp
- United Parcel Service
- Frito-Lay, Inc.

SAN JACINTO
2010 | 26,377
2017 | 28,270
+7.2%
Select Top Employers:
- Coldspring ISD
- Shepherd ISD
- San Jacinto County

LIBERTY
2010 | 75,641
2017 | 83,658
+10.6%
Select Top Employer:
- Onpoint Industrial Services
- Dayton Lease & Pipeline Services
- Wal-Mart Stores, Inc.

HARRIS
2010 | 35,099
2017 | 41,441
+18.1%
Select Top Employers:
- Walmart Distribution
- JSW STEEL (USA) INC.
- Covestro LLC

WALLER
2010 | 67,861
2017 | 72,245
+6.5%
Select Top Employers:
- Aramark
- Texas Department of Criminal Justice
- Sam Houston State University

AUSTIN
2010 | 291,303
2017 | 335,036
+15.0%
Select Top Employers:
- Schlumberger Technology Corp
- United Parcel Service
- Frito-Lay, Inc.

GALVESTON
2010 | 313,127
2017 | 362,457
+15.8%
Select Top Employers:
- The Dow Chemical Company, Freeport
- Phillips 66 Sweeny Refinery
- The Infinity Group
Houston is a great global city, with ties reaching around the world. The region’s geographic location provides easy global access for both goods and people. From Port Houston to the Houston Airport System to a host of multi-national entities doing business around the clock, Houston is where you want to be to connect your business to the world.

**GATEWAY TO THE WORLD**

**Daily Nonstop Destinations from Houston**
182 Nonstop Destinations

- CANADA 5 destinations
- ASIA 3 destinations
- MEXICO 23 destinations
- CENTRAL AMERICA 9 destinations
- AUSTRALIA & NEW ZEALAND 2 destinations
- U.S. 114 destinations
- CARIBBEAN 7 destinations
- SOUTH AMERICA 7 destinations
- EUROPE 7 destinations
- MIDDLE EAST 2 destinations

**Houston Features:**
- Direct flights to **182 destinations** around the globe.
- More than **90 consulate offices**
- More than **100 companies** with nearly 3,000 subsidiaries in **116 other nations**
- **5,000+ Houston-area firms**, foreign government offices and nonprofit organizations involved in international business
- Twenty foreign banks, representing ten nations

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**6TH LARGEST ECONOMY IN THE U.S., 24TH LARGEST IN THE WORLD BY GDP.**
-U.S. BEA, IMF
GLOBAL TRADE

The Houston-Galveston Customs District recorded trade valued at $192 billion for 2017. This places Houston as the second largest U.S. Customs District based on vessel weight and vessel value. Houston's top 10 trade partners were responsible for 52 percent, or $99 billion, of the region's foreign trade in 2017.

Houston's Top Ten Trading Partners - 2017
(in Billions of Dollars)

<table>
<thead>
<tr>
<th>Country</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>MEXICO</td>
<td>20.1</td>
</tr>
<tr>
<td>CHINA</td>
<td>18.8</td>
</tr>
<tr>
<td>BRAZIL</td>
<td>12.6</td>
</tr>
<tr>
<td>GERMANY</td>
<td>9.6</td>
</tr>
<tr>
<td>NETHERLANDS</td>
<td>8.6</td>
</tr>
<tr>
<td>REPUBLIC OF KOREA</td>
<td>6.8</td>
</tr>
<tr>
<td>JAPAN</td>
<td>6.4</td>
</tr>
<tr>
<td>SAUDI ARABIA</td>
<td>5.7</td>
</tr>
<tr>
<td>UNITED KINGDOM</td>
<td>5.6</td>
</tr>
<tr>
<td>COLOMBIA</td>
<td>5.1</td>
</tr>
</tbody>
</table>

Source: WISERTrade: US District Harmonized Query

HOUSTON IS THE 2ND LARGEST U.S. METRO EXPORTER

$83.0 billion in imports in '17
$109.2 billion in exports in '17

54.1 MILLION AIR PASSENGERS TRAVEL THROUGH HOUSTON AIRPORTS IN '17

42.9 million domestic travelers
11.2 million international travelers
182 nonstop destinations

5,000+ Houston companies doing business abroad
900 Houston firms report foreign ownership

SELECTED INTERNATIONAL COMPANIES WITH A PRESENCE IN HOUSTON

Hundreds of international companies have opened, expanded or relocated to Houston.
YOUNG AND DIVERSE TALENT

TALENT

The Houston metro area is the most racially and ethnically diverse region in the United States and the fifth most populous metro with 6.9 million people. The Houston metro region offers a diverse and extensive labor force of more than three million workers, larger than 35 states.

Houston is home to 1.65 million millennials growing almost 20 percent percent from '06 to '16, the second-fastest increase among major U.S. metros. Houston’s millennial population continues to grow as a top 10 city for attracting millennials and number one in retaining college graduates.

Houston Region Average Annual Employment – 2017

- 20% Trade, Transportation, and Utilities
- 16% Professional and Business Services
- 13% Government
- 13% Educational and Health Services
- 11% Leisure and Hospitality
- 7% Manufacturing
- 7% Construction
- 4% Other Services
- 3% Finance and Insurance
- 3% Upstream Energy
- 2% Real Estate and Rental and Leasing
- 1% Information

Source: Texas Workforce Commission
# HEADQUARTERS AND PROFESSIONAL TALENT

As the Headquarters Capital of the Americas, Houston has the professional and corporate services talent needed to support some of the world’s largest companies.

## Headquarters and Corporate-Related Occupations in the Houston Metro Area

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employment</th>
<th>($) Average Annual Wage</th>
<th>($) Median Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ALL MANAGEMENT OCCUPATIONS</strong></td>
<td>128,130</td>
<td>138,880</td>
<td>118,820</td>
</tr>
<tr>
<td>Chief Executives</td>
<td>1,580</td>
<td>258,440</td>
<td>≥ 208,000</td>
</tr>
<tr>
<td>General and Operations Managers</td>
<td>47,800</td>
<td>150,920</td>
<td>124,910</td>
</tr>
<tr>
<td>Marketing Managers</td>
<td>2,610</td>
<td>166,830</td>
<td>152,130</td>
</tr>
<tr>
<td>Computer and Information Systems Managers</td>
<td>5,790</td>
<td>157,400</td>
<td>148,640</td>
</tr>
<tr>
<td>Financial Managers</td>
<td>8,780</td>
<td>163,290</td>
<td>142,910</td>
</tr>
<tr>
<td>Human Resources Managers</td>
<td>2,080</td>
<td>148,940</td>
<td>133,740</td>
</tr>
<tr>
<td>Purchasing Managers</td>
<td>1,700</td>
<td>152,580</td>
<td>136,310</td>
</tr>
<tr>
<td><strong>ALL BUSINESS AND FINANCIAL OPERATIONS OCCUPATIONS</strong></td>
<td>154,980</td>
<td>84,490</td>
<td>74,700</td>
</tr>
<tr>
<td>Human Resources Specialists</td>
<td>13,450</td>
<td>68,900</td>
<td>61,780</td>
</tr>
<tr>
<td>Market Research Analysts</td>
<td>6,740</td>
<td>75,030</td>
<td>67,620</td>
</tr>
<tr>
<td>Accountants and Auditors</td>
<td>37,990</td>
<td>89,900</td>
<td>78,630</td>
</tr>
<tr>
<td>Business Operations Specialists</td>
<td>17,730</td>
<td>90,090</td>
<td>81,910</td>
</tr>
<tr>
<td><strong>LEGAL OCCUPATIONS</strong></td>
<td>23,610</td>
<td>126,620</td>
<td>93,090</td>
</tr>
<tr>
<td>Lawyers</td>
<td>12,750</td>
<td>175,380</td>
<td>162,800</td>
</tr>
<tr>
<td>Paralegals and Legal Assistants</td>
<td>5,810</td>
<td>61,440</td>
<td>57,870</td>
</tr>
<tr>
<td>Legal Secretaries</td>
<td>3,310</td>
<td>48,390</td>
<td>45,580</td>
</tr>
<tr>
<td><strong>OFFICE AND ADMINISTRATIVE SUPPORT OCCUPATIONS</strong></td>
<td>467,890</td>
<td>38,660</td>
<td>34,790</td>
</tr>
<tr>
<td>Office and Administrative Support Supervisors</td>
<td>27,990</td>
<td>64,600</td>
<td>59,360</td>
</tr>
<tr>
<td>Customer Service Representatives</td>
<td>54,880</td>
<td>34,940</td>
<td>32,060</td>
</tr>
<tr>
<td>Executive Administrative Assistants</td>
<td>10,910</td>
<td>60,610</td>
<td>57,570</td>
</tr>
<tr>
<td>Secretaries and Administrative Assistants</td>
<td>42,230</td>
<td>36,230</td>
<td>34,490</td>
</tr>
<tr>
<td>Office Clerks</td>
<td>86,090</td>
<td>37,130</td>
<td>33,710</td>
</tr>
<tr>
<td><strong>SALES AND RELATED OCCUPATIONS</strong></td>
<td>301,200</td>
<td>44,770</td>
<td>28,870</td>
</tr>
<tr>
<td>First-Line Supervisors of Non-Retail Sales Workers</td>
<td>6,430</td>
<td>95,470</td>
<td>81,620</td>
</tr>
<tr>
<td>Sales Representatives, Services, All Other</td>
<td>29,420</td>
<td>68,430</td>
<td>55,160</td>
</tr>
</tbody>
</table>

Source: U.S. Bureau of Labor Statistics, 2016 Note: Un-bolded occupations are a subset of the bolded major occupation group. These are selected occupations and not meant to sum to the major occupation group.
TOP ENGINEERING TALENT FROM AROUND THE WORLD

Engineers across all industries have a strong presence in Houston, which has been described as “the world’s leading pool of engineering talent.” Houston is home to 240,000 STEM specialists and consistently ranks first or second as the top city for the number of STEM workers and the highest concentration of engineers.

<table>
<thead>
<tr>
<th>Engineering Discipline</th>
<th>Engineers in Houston MSA</th>
<th>Location Quotient</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerospace Engineers</td>
<td>3,060</td>
<td>2.13</td>
</tr>
<tr>
<td>Biomedical Engineers</td>
<td>220</td>
<td>0.51</td>
</tr>
<tr>
<td>Chemical Engineers</td>
<td>4,110</td>
<td>6.15</td>
</tr>
<tr>
<td>Civil Engineers</td>
<td>10,690</td>
<td>1.78</td>
</tr>
<tr>
<td>Computer Hardware Engineers</td>
<td>820</td>
<td>0.54</td>
</tr>
<tr>
<td>Electrical Engineers</td>
<td>4,250</td>
<td>1.11</td>
</tr>
<tr>
<td>Electronics Engineers, Except Computer</td>
<td>2,790</td>
<td>1.01</td>
</tr>
<tr>
<td>Environmental Engineers</td>
<td>850</td>
<td>0.77</td>
</tr>
<tr>
<td>Health and Safety Engineers, Except Mining Safety Engineers and Inspectors</td>
<td>1,450</td>
<td>2.73</td>
</tr>
<tr>
<td>Industrial Engineers</td>
<td>5,270</td>
<td>0.98</td>
</tr>
<tr>
<td>Marine Engineers and Naval Architects</td>
<td>870</td>
<td>5.13</td>
</tr>
<tr>
<td>Materials Engineers</td>
<td>660</td>
<td>1.18</td>
</tr>
<tr>
<td>Mechanical Engineers</td>
<td>8,470</td>
<td>1.42</td>
</tr>
<tr>
<td>Petroleum Engineers</td>
<td>10,880</td>
<td>15.88</td>
</tr>
<tr>
<td>All Other Engineers</td>
<td>3,090</td>
<td>1.20</td>
</tr>
<tr>
<td><strong>Total – Engineering Occupations</strong></td>
<td><strong>57,480</strong></td>
<td><strong>1.68</strong></td>
</tr>
</tbody>
</table>

DIGITAL TECH TALENT

While not traditionally considered a computer and software development powerhouse, the fact is Houston is home to 97,550 workers in technology-related occupations. This figure ranks Houston eleventh largest in the country with 42 percent more tech workers than Austin.

During the past five years, Houston has seen a rapid increase of 31.4 percent in our tech talent base, faster than even Austin (28.3 percent), Denver (29.0 percent) and Boston (11.4 percent).

Software developers and computer programming-related occupations in Houston

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employment</th>
<th>($) Average Annual Wage</th>
<th>($) Median Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>COMPUTER AND MATHEMATICAL OCCUPATIONS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Computer Programmers</td>
<td>4,980</td>
<td>81,150</td>
<td>80,460</td>
</tr>
<tr>
<td>Software Developers, Applications</td>
<td>12,680</td>
<td>107,420</td>
<td>105,170</td>
</tr>
<tr>
<td>Software Developers, Systems Software</td>
<td>7,490</td>
<td>109,710</td>
<td>105,350</td>
</tr>
<tr>
<td>Web Developers</td>
<td>1,870</td>
<td>70,430</td>
<td>68,390</td>
</tr>
</tbody>
</table>


Houston Metro Area Technology-Related Occupation Employment

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Software Developers and Programmers</td>
<td>27,020</td>
</tr>
<tr>
<td>Computer, Support Database and Systems</td>
<td>50,530</td>
</tr>
<tr>
<td>Computer and Information Systems Managers</td>
<td>5,790</td>
</tr>
<tr>
<td>Technology Engineering-Related</td>
<td>14,210</td>
</tr>
<tr>
<td><strong>TOTAL TECHNOLOGY-RELATED OCCUPATIONS</strong></td>
<td><strong>97,550</strong></td>
</tr>
</tbody>
</table>

UNIVERSITIES & COLLEGES

The Houston region has more than 20 universities and colleges, including three Tier 1 Universities. Houston-area colleges and universities educate nearly 220,000 students annually and graduate nearly 55,000 students. In addition, another estimated 200,000 students are enrolled annually in local community and technical colleges.

Houston-Area Universities and Colleges

<table>
<thead>
<tr>
<th>University/College</th>
<th>Fall Enrollment 2015</th>
<th>Fall Enrollment 2016</th>
<th>Total Degrees &amp; Certificates Awarded 2014-15</th>
<th>Total Degrees &amp; Certificates Awarded 2015-16</th>
</tr>
</thead>
<tbody>
<tr>
<td>University of Houston – University Park</td>
<td>42,704</td>
<td>43,774</td>
<td>9,279</td>
<td>9,524</td>
</tr>
<tr>
<td>Rice University</td>
<td>6,719</td>
<td>6,855</td>
<td>2,152</td>
<td>2,167</td>
</tr>
<tr>
<td>Texas A &amp; M University – College Station</td>
<td>63,813</td>
<td>60,435</td>
<td>14,805</td>
<td>15,532</td>
</tr>
<tr>
<td>Baylor College of Medicine</td>
<td>1,572</td>
<td>1,563</td>
<td>350</td>
<td>342</td>
</tr>
<tr>
<td>Brazosport College</td>
<td>4,221</td>
<td>4,320</td>
<td>798</td>
<td>967</td>
</tr>
<tr>
<td>Houston Baptist University</td>
<td>3,160</td>
<td>3,270</td>
<td>637</td>
<td>725</td>
</tr>
<tr>
<td>Lamar University</td>
<td>14,965</td>
<td>15,022</td>
<td>3,775</td>
<td>4,836</td>
</tr>
<tr>
<td>North American University</td>
<td>660</td>
<td>740</td>
<td>65</td>
<td>89</td>
</tr>
<tr>
<td>Prairie View A &amp; M University</td>
<td>8,315</td>
<td>8,762</td>
<td>1,603</td>
<td>1,532</td>
</tr>
<tr>
<td>Sam Houston State University</td>
<td>20,031</td>
<td>20,031</td>
<td>4,432</td>
<td>4,618</td>
</tr>
<tr>
<td>South Texas College of Law</td>
<td>1,042</td>
<td>968</td>
<td>339</td>
<td>338</td>
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<tr>
<td>Texas A &amp; M University – Galveston</td>
<td>2,324</td>
<td>2,178</td>
<td>411</td>
<td>452</td>
</tr>
<tr>
<td>Texas Southern University</td>
<td>8,965</td>
<td>8,862</td>
<td>1,549</td>
<td>1,562</td>
</tr>
<tr>
<td>The Art Institute of Houston</td>
<td>1,642</td>
<td>1,364</td>
<td>446</td>
<td>317</td>
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<tr>
<td>University of Houston – Clear Lake</td>
<td>8,906</td>
<td>8,669</td>
<td>2,571</td>
<td>2,579</td>
</tr>
<tr>
<td>University of Houston – Downtown</td>
<td>14,262</td>
<td>14,251</td>
<td>2,436</td>
<td>2,882</td>
</tr>
<tr>
<td>University of Houston – Victoria</td>
<td>4,152</td>
<td>4,114</td>
<td>1,058</td>
<td>1,010</td>
</tr>
<tr>
<td>University of Phoenix – Houston Campus</td>
<td>3,841</td>
<td>2,597</td>
<td>1,342</td>
<td>1,114</td>
</tr>
<tr>
<td>University of St. Thomas</td>
<td>3,359</td>
<td>3,312</td>
<td>1,016</td>
<td>1,042</td>
</tr>
<tr>
<td>University of Texas Health Science Center – Houston</td>
<td>4,795</td>
<td>5,051</td>
<td>1,414</td>
<td>1,498</td>
</tr>
<tr>
<td>University of Texas M.D. Anderson Cancer Center</td>
<td>320</td>
<td>360</td>
<td>158</td>
<td>144</td>
</tr>
<tr>
<td>University of Texas Medical Branch at Galveston</td>
<td>3,169</td>
<td>3,238</td>
<td>1,195</td>
<td>1,305</td>
</tr>
<tr>
<td>TOTAL</td>
<td>222,937</td>
<td>219,736</td>
<td>51,831</td>
<td>54,575</td>
</tr>
</tbody>
</table>

Notes: Enrollment includes full-time, part-time, degree-seeking, non-degree-seeking, undergraduate, graduate, professional, doctoral, post-baccalaureate post-master’s students. Degrees & Certificates Awarded Includes data for first and second majors, certificates at any level, bachelor’s, master’s, professional and doctorate degrees. Sources: National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS); College Navigator; Assorted university websites; Texas Higher Education Coordinating Board.
### Local Community Colleges Enrollment and Degrees & Certificates

<table>
<thead>
<tr>
<th>Community College</th>
<th>Fall Enrollment</th>
<th>Degrees &amp; Certificates Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2015</td>
<td>2016</td>
</tr>
<tr>
<td></td>
<td>2014-15</td>
<td>2015-16</td>
</tr>
<tr>
<td>Alvin Community College</td>
<td>5,116</td>
<td>5,658</td>
</tr>
<tr>
<td></td>
<td>1,165</td>
<td>1,245</td>
</tr>
<tr>
<td>Blinn College</td>
<td>19,157</td>
<td>18,914</td>
</tr>
<tr>
<td></td>
<td>1,725</td>
<td>1,336</td>
</tr>
<tr>
<td>College of the Mainland</td>
<td>4,013</td>
<td>3,995</td>
</tr>
<tr>
<td></td>
<td>564</td>
<td>643</td>
</tr>
<tr>
<td>Galveston College</td>
<td>2,071</td>
<td>2,200</td>
</tr>
<tr>
<td></td>
<td>437</td>
<td>531</td>
</tr>
<tr>
<td>Houston Community College System</td>
<td>46,342</td>
<td>47,197</td>
</tr>
<tr>
<td></td>
<td>7,192</td>
<td>8,129</td>
</tr>
<tr>
<td>Lee College</td>
<td>6,202</td>
<td>7,134</td>
</tr>
<tr>
<td></td>
<td>1,771</td>
<td>2,205</td>
</tr>
<tr>
<td>Lone Star College System</td>
<td>74,160</td>
<td>77,109</td>
</tr>
<tr>
<td></td>
<td>7,995</td>
<td>9,020</td>
</tr>
<tr>
<td>San Jacinto College District</td>
<td>32,346</td>
<td>33,183</td>
</tr>
<tr>
<td></td>
<td>5,235</td>
<td>6,519</td>
</tr>
<tr>
<td>Wharton County Junior College</td>
<td>7,416</td>
<td>7,072</td>
</tr>
<tr>
<td></td>
<td>741</td>
<td>1,074</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>196,823</strong></td>
<td><strong>202,462</strong></td>
</tr>
<tr>
<td></td>
<td><strong>26,825</strong></td>
<td><strong>30,702</strong></td>
</tr>
</tbody>
</table>

Notes: Enrollment includes full-time, part-time, degree-seeking, non-degree-seeking, undergraduate, graduate, professional, doctoral, post-baccalaureate post-master’s students. Degrees & Certificates Awarded includes data for first and second majors, certificates at any level, bachelor’s, master’s, professional and doctorate degrees. Sources: National Center for Education Statistics, Integrated Postsecondary Education Data System (IPEDS); College Navigator; Assorted university websites; Texas Higher Education Coordinating Board.
Both the New York Times and LA Times have declared Houston “America’s Most Diverse City.” Houston has no ethnic majority and welcomes people from around the world. It has been said that in terms of racial and ethnic composition, the Houston of today resembles what America will look like in 40 years. In 2016, the Houston metro area was home to an estimated 1.6 million foreign-born residents, according to the U.S. Census Bureau. This figure represents 23.2 percent of the metro population, meaning nearly one-in-four Houstonians was born outside of the United States.

Also, as a global city, more than 145 languages are spoken here. In fact, four-in-ten Houstonians speak a language other than English at home. This is a fact that shows up in the Houston Independent School District’s dual-language programs that offer immersive-instruction in Arabic, Chinese, French, German, Hindi, Japanese, Spanish and several other languages. There is a richness to the fabric of Houston you will not find in many other cities. You will discover that Houstonians have a sense of shared community, commitment and mutual respect that many American cities are searching for today.

### Languages Other Than English Spoken At Home

2016 Population 5 Years and Over

<table>
<thead>
<tr>
<th>Language</th>
<th>Population</th>
<th>Percent of Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>English Only</td>
<td>3,816,017</td>
<td>60.9</td>
</tr>
<tr>
<td>Language other than English</td>
<td>2,450,491</td>
<td>39.1</td>
</tr>
<tr>
<td>Spanish</td>
<td>1,853,677</td>
<td>29.6</td>
</tr>
<tr>
<td>Other Indo-European languages</td>
<td>207,253</td>
<td>3.3</td>
</tr>
<tr>
<td>Asian and Pacific Island languages</td>
<td>300,526</td>
<td>4.8</td>
</tr>
<tr>
<td>Other languages</td>
<td>89,035</td>
<td>1.4</td>
</tr>
</tbody>
</table>

Source: U.S. Census Bureau, 2016 American Community Survey

### INCLUSIVITY

People from all different faiths, lifestyles, cultures, politics and customs find Houston to be an inclusive and welcoming city. If you’re willing to dream big and work hard, all things are possible in Houston.
1 IN 4 HOUSTONIANS ARE FOREIGN-BORN

Race/Ethnicity: Houston Now (2016) and the U.S. in 2060
Population Distribution

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Houston MSA, 2016</th>
<th>U.S.A., 2060</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hispanic</td>
<td>36.8%</td>
<td>28.6%</td>
</tr>
<tr>
<td>White</td>
<td>36.9%</td>
<td>43.6%</td>
</tr>
<tr>
<td>Black</td>
<td>16.9%</td>
<td>13.0%</td>
</tr>
<tr>
<td>Asian</td>
<td>7.6%</td>
<td>9.1%</td>
</tr>
<tr>
<td>Other</td>
<td>1.8%</td>
<td>5.7%</td>
</tr>
</tbody>
</table>

Source: US Census Bureau
LIVE. WORK. PLAY.

There’s no place quite like Houston. Houston offers a low cost of living while maintaining an incredibly high quality of life with the amenities you expect to find in a world-class city. Houstonians, no matter what age or background, enjoy countless activities and opportunities. Houston is a welcoming and global city, filled with world-class dining, arts, hotels, sports and events. Houston has consistently been ranked as a top market for everything from lifestyle to human capital to raising a family. There’s always something to enjoy in this city filled with diversity, southern hospitality, innovation, urban chic, greenery and of course, culture. To put it simply, Houston has it all.

AFFORDABLE HOUSING AND LIVABLE INCOME

In Houston, one thing is certain, here your dollar goes further. Everyone from new graduates to working parents will have the opportunity to work hard and play hard in Houston. Houston has one of the lowest overall cost of living among the nation’s 20 most populous metropolitan areas. In addition, after taxes, living costs are 1.8 percent below the average for all major U.S. metros. Texas is one of the few states that does not have an individual income tax, and ranks 8th for lowest individual taxes by CNN Money. In addition, Houston has one of the lowest personal and per-family tax burdens among major U.S. cities. The C2ER Cost of Living Index for 2017 shows Houston has the fifth lowest cost of living among the nation’s 20 most populous metropolitan areas.

HEALTH CARE

Houston has long been known for its first-rate health care system, with many Houston-area hospitals consistently ranking among the nation’s top institutions. Houston is home to the largest collection of healthcare and life science institutions in the world – the Texas Medical Center. TMC is home to the MD Anderson Cancer Center, Texas Heart Institute and Baylor College of Medicine, among 55 other premier training, research and clinical institutions.
Urban Development

Houston has seen a resurgence in urban living. Houston’s Downtown, Midtown and Neartown communities offer residents access to urban living at affordable costs. A $50 million renovation to one of Houston’s urban parks, Buffalo Bayou Park, allows residents quick access to scenery and skyline views, artwork, play areas, the “go-to” dog park in the city, hike and bike trails, and gathering places to enjoy outdoor activities as well as live, artistic performances.

Cost of Living Comparison

<table>
<thead>
<tr>
<th>URBAN AREA</th>
<th>COMPOSITE</th>
<th>GROCERIES</th>
<th>HOUSING</th>
<th>UTILITIES</th>
<th>TRANSPORTATION</th>
<th>HEALTH CARE</th>
<th>MISC. GOODS &amp; SERVICES</th>
</tr>
</thead>
<tbody>
<tr>
<td>New York (Manhattan), NY</td>
<td>238.6</td>
<td>138.8</td>
<td>494.6</td>
<td>118.3</td>
<td>130.0</td>
<td>115.5</td>
<td>148.9</td>
</tr>
<tr>
<td>San Francisco, CA</td>
<td>192.9</td>
<td>125.8</td>
<td>361.2</td>
<td>115.6</td>
<td>134.4</td>
<td>124.9</td>
<td>128.9</td>
</tr>
<tr>
<td>Washington, DC</td>
<td>155.7</td>
<td>113.8</td>
<td>253.7</td>
<td>114.5</td>
<td>112.4</td>
<td>100.9</td>
<td>122.9</td>
</tr>
<tr>
<td>Seattle, WA</td>
<td>149.0</td>
<td>127.1</td>
<td>194.2</td>
<td>123.8</td>
<td>133.1</td>
<td>124.6</td>
<td>135.5</td>
</tr>
<tr>
<td>Boston, MA</td>
<td>148.2</td>
<td>106.2</td>
<td>207.0</td>
<td>141.8</td>
<td>110.8</td>
<td>135.8</td>
<td>130.0</td>
</tr>
<tr>
<td>Los Angeles, CA</td>
<td>148.0</td>
<td>113.9</td>
<td>240.8</td>
<td>107.1</td>
<td>125.6</td>
<td>109.2</td>
<td>108.9</td>
</tr>
<tr>
<td>San Diego, CA</td>
<td>146.1</td>
<td>114.7</td>
<td>237.8</td>
<td>117.7</td>
<td>122.8</td>
<td>107.0</td>
<td>103.6</td>
</tr>
<tr>
<td>Chicago, IL</td>
<td>123.6</td>
<td>108.6</td>
<td>155.6</td>
<td>90.7</td>
<td>126.6</td>
<td>101.6</td>
<td>115.1</td>
</tr>
<tr>
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<td>116.6</td>
<td>129.5</td>
<td>125.1</td>
<td>114.9</td>
<td>106.1</td>
<td>107.4</td>
</tr>
<tr>
<td>Miami, FL</td>
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<td>105.8</td>
<td>143.8</td>
<td>99.1</td>
<td>112.2</td>
<td>97.3</td>
<td>101.6</td>
</tr>
<tr>
<td>Denver, CO</td>
<td>112.0</td>
<td>98.3</td>
<td>133.5</td>
<td>94.0</td>
<td>105.5</td>
<td>105.7</td>
<td>107.6</td>
</tr>
<tr>
<td>Minneapolis, MN</td>
<td>104.9</td>
<td>107.0</td>
<td>104.8</td>
<td>91.6</td>
<td>107.9</td>
<td>104.9</td>
<td>107.3</td>
</tr>
<tr>
<td>Dallas, TX</td>
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<td>95.1</td>
<td>104.9</td>
<td>104.8</td>
<td>99.3</td>
<td>101.5</td>
<td>102.5</td>
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<td>94.4</td>
<td>85.8</td>
<td>101.0</td>
<td>107.9</td>
<td>102.1</td>
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<td>HOUSTON, TX</td>
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<td>111.2</td>
<td>97.4</td>
<td>91.5</td>
<td>94.7</td>
</tr>
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<td>91.0</td>
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<td>102.6</td>
<td>107.9</td>
<td>94.5</td>
<td>97.4</td>
</tr>
<tr>
<td>Phoenix, AZ</td>
<td>95.0</td>
<td>97.6</td>
<td>95.2</td>
<td>96.6</td>
<td>91.7</td>
<td>98.0</td>
<td>93.9</td>
</tr>
<tr>
<td>Tampa, FL</td>
<td>94.8</td>
<td>100.4</td>
<td>77.0</td>
<td>116.9</td>
<td>106.1</td>
<td>98.6</td>
<td>97.2</td>
</tr>
<tr>
<td>St. Louis, MO</td>
<td>90.6</td>
<td>105.2</td>
<td>71.7</td>
<td>114.5</td>
<td>95.8</td>
<td>95.9</td>
<td>91.3</td>
</tr>
</tbody>
</table>

*Metro areas represented by most dominant urban area. Riverside, California, is among the 20 most populous MSAs, but did not submit COLI data. (Average for 269 Urban Areas = 100) Source: Council for Community and Economic Research (C2ER), Cost of Living Index, 2017 Annual Average (Data based on a survey of 269 urban areas, published January 2018).
ARTS & CULTURE

Houston is one of the few U.S. cities with resident companies in all four major performing arts – drama, ballet, opera and orchestra. Houston has an acclaimed and extensive cultural scene including internationally renowned museums, symphony, grand opera, ballet and theatre; and a 17-block Downtown Theater District. Also, cultures from all over the world come together in Houston, and the city celebrates this diversity in many ways, including festivals and events. Houston’s got you covered with everything from the Renaissance Festival to the Houston International Film Festival to the Bayou City Arts Festival. We also celebrate our diverse culture with family-friendly events such as the Houston Latin Fest, Greek Festival, Italian Festival, the Lunar New Year Festivals, the Tomball German Heritage Festival and countless others.

OUTDOOR RECREATION

Houston is one of America’s greenest cities. Houston ranks first in total park acreage among major U.S. cities. The region boasts 345 miles of interconnected bikeways, 545 developed parks and 220 open spaces. In fact, Houston is home to two of the nation’s 10 largest urban public parks, Cullen Park and George Bush Park. With a wide range of open-air activities like Zumba or ice skating at Discovery Green and free performances at the Miller Outdoor Theatre in Hermann Park, there are no limits to what you can do outside.
SHOPPING & ENTERTAINMENT

Houston offers world-class shopping, from the famed Houston Galleria to the pedestrian-friendly Sugar Land Town Square; from the urban vibe of CITYCENTRE to the family-friendly Memorial City Mall and The Woodlands Market Street. There is something for every taste and budget. Everyone can find something that they enjoy in Houston. And when it comes to music, there’s never a dull moment when it comes to Houston’s nightlife and entertainment. After all, this is where Lyle Lovett, Beyoncé and even ZZ Top got their start. The region boasts many of the top music venues in the country, with two state-of-the-art venues coming online within the last year: The White Oak Music Hall, Houston’s newest outdoor venue with 8,000 square feet of space with indoor and outdoor stages and the Sugar Land Smart Financial Centre, a flexible 200,000-square foot venue. These are just a few of the several dozen venues to check out for concerts and shows.

SPORTS

Houston is a great place to play. You can enjoy countless lifestyles without the premium price of other major cities. From team sports to extreme sports, Houstonians are loyal and have that winning spirit. Houston has played host to the nation’s and the world’s largest sporting events like the Super Bowl, NCAA Finals, Major League Baseball All-Star Game, Copa America Centenario, and the NBA All-Star Game. Locally, Houstonians cheer on the Astros at Minute Maid Park, the Rockets at Toyota Center, the Texans at NRG Stadium, the Dynamo and the Dash at BBVA Compass Stadium, and the rustlers at the Houston Livestock Show and Rodeo (the world’s largest live entertainment and livestock exhibition in the world,) – and everything in between.

INTERNATIONAL CUISINE

Known as Culinary Capital of the South, Houston delivers on its reputation. With more than 10,000 restaurants and more than 600 bars representing cuisines from over 70 countries, Houston’s global ties are felt across countless traditional and fusion cuisines. Whether its food trucks or Michelin Star delicacies, the diverse makeup of Houston’s population makes any restaurant concept feel right at home. Houston’s culinary pedigree continued to expand rapidly in 2017 when Houston was represented by nine nominees across several categories for the James Beard Restaurant and Chef Awards.
THE ENERGY CAPITAL OF THE WORLD

Houston is the Energy Capital of the World and the “brain trust” for virtually every segment of the oil and gas industry, including exploration, production, transmission, marketing and supply with a growing focus on renewable forms of energy technology. Houston employs nearly a third of the nation’s jobs in oil and gas extraction. Houston is home to 4,800 energy-related firms and is at the forefront of foreign investment in energy—particularly in Mexico. Additionally, Houston’s petrochemical sector is experiencing record level growth with $50 billion dollars of facility construction underway.

- More engineers than any other U.S. Metro
- 4,800+ energy-related establishments in Houston
- More than 80 pipeline transportation establishments
- More than $50 billion in petrochemical projects recently completed or underway
- More than 700 exploration and production firms and 800 oilfield service companies
- Hundreds of manufacturers and wholesalers of energy-sector products
- Engineering and architecture occupations location quotient 1.68

ENERGY INDUSTRY “BRAIN TRUST”

Houston’s high concentration of energy expertise and experience has meant a large number of relocations to the Houston region since Shell Oil left New York for Houston in 1971.

- Houston is home to 40 of the nation’s 134 publicly traded oil and gas exploration and production firms, including 10 of the top 25
- Access to 3 million workers
- Eight of the ten largest global integrated oil companies have operations in Houston
- Engineering and architecture occupations location quotient 1.68

INDUSTRY OVERVIEW

The Houston MSA holds thirty percent of the nation’s jobs in oil and gas extraction and one in eight of the nation’s jobs in support activities for mining.

Source: U.S. Bureau of Labor Statistics - December 2017
TECHNOLOGY AND RESEARCH AND DEVELOPMENT

New energy technologies such as horizontal drilling, hydraulic fracturing and deep water offshore technology began or are centered in Houston.

Houston is home to:

- **BP’s** Center for High-Performance Computing (world’s largest private super computer)
- **Shell** Technology Ventures (the first corporate venture fund in the oil and gas industry)
- **Dow Chemical’s** Texas Innovation Center
- **Aramco Services’** 60,000 sf R&D center
- **Chevron** Technology Ventures

PETROCHEMICAL POWERHOUSE

The Texas Gulf Coast has **25% of the nation’s refining capacity**, capable of refining **4.8 Million barrels of oil per day**

Houston has **40%** of the nation’s base petrochemical manufacturing capacity

The Houston metro is home to:

- **102** Petroleum products
- **576** Chemical manufacturing establishments
- **220** Plastic manufacturing establishments

Source: Texas Workforce Commission, 3Q17
THIRD COAST FOR LIFE SCIENCES

Houston is home to the largest medical complex in the world - the Texas Medical Center - and provides clinical health care, research and education at its 54 institutions.

The healthcare and life sciences industries employ more than 320,000 workers, making it larger than Houston’s energy sector. Houston is home to more than 190 life science companies and start-ups, 132 hospitals and health clinics, and some of the country’s top research facilities. TMCx is one of the country’s largest life science business incubators facilitating the development of early-stage digital health and medical device companies, while housing the cutting edge JLABS incubator from Johnson & Johnson’s Innovation.

WORKFORCE

- Home to more than 19,400 biotech specialists
- 56,000 students study medicine, biotech and healthcare annually
- 6,650 of the world’s top medical researchers in the areas of genomics, clinical research, regenerative medicine, immune-therapeutics, translational research and health I.T.

RESEARCH

- More than 1,300 National Institutes of Health grants awarded in the Houston region totaling $610 million in 2016
- Over 25 Research and Innovation Centers
- Cancer Prevention Research Institute of Texas has awarded over $600 million in grants to the Houston region
- Nearly 4,200 active clinical trials in the Houston region or 14% of all trials in the U.S.

VENTURE CAPITAL

- Life science firms in Houston have attracted more than $311 million in venture capital (VC) investment since 2012
- The Texas Medical Center launched the TMC Venture Fund in 2017, aiming to raise and invest $25 million in capital early stage health care technology companies in the Houston area
TEXAS MEDICAL CENTER

With the largest concentration of scientists anywhere, TMC is harnessing their collective knowledge, talent, and technology to lead the next generation of innovation.

- **1,345** total acres
- **106,000+** total employee
- **10 million** patient encounters per year
- **Over 9,200** total patient beds
- **TMC is the 8th largest business district** in the U.S.

TMC: THE CENTER FOR INNOVATION

TMCx is one of the largest life sciences business accelerators in the nation providing a gateway to the facilities and resources of TMC.

THE FUTURE OF TMC

TMC3 Innovation Campus will be a 30-acre campus centered around a 250,000 sq. ft. double helix. The facility will link existing campus research institutions to promote collaborative research under a single Institutional Review Board (IRB).
ONE OF AMERICA’S TOP FIVE HEADQUARTERS CITIES

Houston’s business-friendly climate and talented workforce is one of the many reasons why the region ranks fourth in corporate headquarters for Fortune 500 companies.

- **#4 city** for Fortune 500 headquarters
- **#5 city** for Fortune 1000 and Global 1000 headquarters
- Executives enjoy exceptional lifestyle options to Houston’s global amenities and **low cost of living**
- **We think big, then we do it.** Houston companies solves many of the world’s most pressing challenges

Houston is an inclusive welcoming city with America’s youngest, most diverse talent pool.

Houston’s success as a top global market for headquarters is fueled by a deep and wide array of professional service firms that support corporate operations.

Source: Fortune, June 2017

20 FORTUNE 500 COMPANIES HEADQUARTERED IN HOUSTON
REAL ESTATE

Six major business districts are accessible within minutes of executive-and international-airports

50 million square-foot of Class A office, many full of corporate and lifestyle amenities

#1 Largest municipal purchases of renewable energy in U.S.

Top 3 in U.S. for LEED-certified buildings (behind New York and Los Angeles)

Aggressive landlord and developer incentives creates exceptional buyer values competitive with top HQ cities

HOUSTON OFFERS AN EXCEPTIONAL QUALITY OF LIFE FOR EXECUTIVES AND PROFESSIONALS

Houston offers superb executive and professional lifestyle opportunities within minutes of major employment centers across the region. Houston’s low cost of living means your money (and lifestyle) goes further in Houston than other major global cities.

Limitless outdoor lifestyles (345 miles of bikeways, 60,000 acres of parks, 200+ days of sunshine each year, two yacht clubs)

Access to world class healthcare at the Texas Medical Center’s 54 institutions of excellence

Countless pathways to careers and entry into top colleges and universities through nationally ranked K-12 public, private, charter and magnet schools

Entertain clients among 10,000 restaurants and bars representing 70-countries

Home to one of the nation’s largest collections of fine art, museums, visual and performing arts including symphony, theaters, and countless live music venues

Cost of living consistently below the national average

#3 city for luxury retail shopping

Estate style homes, luxury condos, master-planned communities, waterfront or ranch style living — Houston has it all
A MANUFACTURING POWERHOUSE

Houston is one of the most important industrial bases in the world. There are more than 6,300 manufacturers in the region producing more than $80 billion dollars of products annually. The skilled workforce includes more than 220,000 industrial workers and Houston subsector specialties include fabricated metal, machinery, and chemical manufacturing. Collectively, these subsectors represent 60 percent of Houston’s total manufacturing workforce.

#1 GLOBAL COMPETITIVE CITY IN MACHINERY AND EQUIPMENT

<table>
<thead>
<tr>
<th>Manufacturing Employment in Houston</th>
<th>Number of jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>DURABLE GOODS</strong></td>
<td></td>
</tr>
<tr>
<td>Fabricated Metal Product Manufacturing</td>
<td>48,300</td>
</tr>
<tr>
<td>Machinery Manufacturing</td>
<td>42,200</td>
</tr>
<tr>
<td>Computer and Electronic Product Manufacturing</td>
<td>13,900</td>
</tr>
<tr>
<td>Other Durable Goods Manufacturing</td>
<td>33,800</td>
</tr>
<tr>
<td><strong>TOTAL MANUFACTURING</strong></td>
<td>221,100</td>
</tr>
<tr>
<td><strong>NON-DURABLE GOODS</strong></td>
<td></td>
</tr>
<tr>
<td>Petroleum and Coal Products Manufacturing</td>
<td>10,200</td>
</tr>
<tr>
<td>Chemical Manufacturing</td>
<td>38,800</td>
</tr>
<tr>
<td>Other Non-Durable Goods Manufacturing</td>
<td>33,600</td>
</tr>
<tr>
<td><strong>TOTAL NON-DURABLE GOODS</strong></td>
<td>82,900</td>
</tr>
</tbody>
</table>

Source: Texas Workforce Commission, December 2017
HOUSTON MANUFACTURING ADVANTAGE

Houston has global access to markets with it being centrally located within the U.S and the Americas. Not to mention its world-class infrastructure around two international airports, four seaports, rail, and highways all of which allows companies to minimize their transportation and distribution costs in North America and worldwide.

Source: Texas Workforce Commission, December 2017
TOP PROJECTS

Selected Recent Houston Business Expansions and Relocations

1. AMAZON (2)
   Houston | 2,500 jobs
   Katy | 1,000 jobs

2. DAIKIN
   Harris County (unincorporated Hockley) | 1,200 jobs | $400M capex

3. BEST BUY
   Missouri City | 40 jobs | $30M capex

4. EXXONMOBIL CHEMICAL COMPANY
   Mont Belview | 12,000 jobs | $20B capex

5. FALCON STEEL AMERICA
   Conroe | 150 jobs | $12M capex

6. IKEA
   Baytown | 200 jobs | $1M sf distribution center

7. HUDSON PRODUCTS
   Rosenberg | 150 jobs | $6M capex

8. INEOS
   Alvin | 70 jobs | $525M capex

9. JSW STEEL USA
   Baytown | 500 jobs | $500M capex

10. LONZA
    Pearland | 100 jobs | $32M capex

11. LYONDELLBASELL
    Channelview | 160 jobs | $1B capex

12. NEXTDECADE
    Texas City | 200 jobs | $20B capex

13. SYSCO
    Houston | 87 jobs | $29M capex

14. TEXPHARMA
    Rosenberg | 500 jobs | $21M capex

15. XTO
    Spring | 1,600 new jobs relocating to ExxonMobil campus

16. DOW CHEMICAL
    Freeport | $6B expansion project

17. UPS
    Houston | 375 jobs | $131M capex

18. Wework (2)
    Houston (Downtown) | $15M capex
    Houston (Galleria) | $50M capex

19. SABIC
    Houston | 335 jobs | $400M capex

20. BMW
    Galveston | 40 jobs | 44K sf distribution center

21. BOEING
    Clear Lake | Opens new Space Training, Analysis and Review (STAR) facility

22. NJ PLASTIC
    Humble | 150 jobs | $14M capex

23. APPLIED OPTOELECTRONICS
    Sugar Land | 530 jobs | $39M capex

24. FEDEX GROUND
    Cy-Fair | 200 jobs | 800K sf distribution facility

25. ILLUMIPURE
    Houston | 250 jobs | $30M capex

26. MITSUBISHI HEAVY INDUSTRIES AMERICA
    Houston | 40 jobs | North American HQ relocation from New York

27. NALCO CHAMPION
    Sugar Land | 860 jobs | $45M capex

28. COSCO SHIPPING
    Houston | 60 new jobs | 200 retained

29. SPERIAN ENERGY
    Houston | 100 jobs | HQ relocation from Las Vegas

30. WESTLAKE CHEMICAL
    Houston | 170 jobs | $16M capex
BUSINESS COSTS

Houston offers a competitive business environment at a favorable cost. By many measures, Houston is a tier 1 city with tier 2 costs. Houston is also unabashedly pro-growth. As a testament to Houston’s strong business climate with low costs and low regulations, Houston remains one of the top two cities in the nation based on the number of business relocations and expansions.

The 2016 KPMG’s Guide to International Business Location Costs shows Houston’s business cost is below the U.S. average and lower than many major cities. The Index measures the combined impact of 26 cost components such as labor, transportation, real estate, utilities, and taxes.

REGULATORY ADVANTAGES

The City of Houston has set priorities to support growth and innovation. The City has no local minimum wage, permitting is fast and friendly, and the cost of doing business in Houston is well-below the U.S. major metro average. Additionally, Houston has no personal or corporate income tax.

CORPORATE REAL ESTATE - OFFICE

Houston is the nation’s fifth largest office market with more than 200 million square feet (msf) of net rentable area and five business districts that creates significant value and cost savings in contrast with other major metropolitan areas. Due to a soft office market with a large surplus of available Class A properties, many tenants negotiate highly-competitive rates for net effective rents. Houston also offers one of the nation’s lowest costs of finish-out for office properties across major metropolitan cities.

According to RS Means Construction Cost Index report for 2016, Houston compares very favorable with most of the major cities nationally. Land prices in Houston are cheaper than comparable sites in other major U.S. cities. Houston is one of the most affordable cities for tenants to build new office space. In a recent study by JLL, Houston was one of the least expensive markets to build out new offices.

From 2016-2018, Houston also saw a significant uptick in the addition of co-working and collaboration
spaces across the region. To meet the need of tech firms, startups and small collaboration labs for global companies, new facilities opened at StationHouston, WeWork, START Houston, Headquarters, The Cannon and other developments. Maker space is also available at several locations across the region.

CORPORATE REAL ESTATE - INDUSTRIAL

Houston is the nation's sixth largest industrial market, due in part to Houston's large and high-growth population, its central geographic advantages as a hub for the Americas, access to three air cargo airports, four deep-water seaports, three class-1 railroads and a vast network of interstates and interstate-quality highways to move products quickly. The Houston region boasts more than 500 million square feet of industrial space for manufacturing, logistics and distribution and flex space in urban and rural environments.

Since 2014, the Houston region has experienced a significant increase in construction of large-scale, industrial properties to accommodate growth of national fulfillment and regional distribution companies such as FedEx, UPS, Ikea, Amazon, HomeDepot, Best Buy, Daikin, and others.

U.S. Office Markets Cost Comparison Q4 2017

<table>
<thead>
<tr>
<th>Metro Market</th>
<th>Existing Inventory (Sq. Ft.)</th>
<th>Under Construction (Sq. Ft.)</th>
<th>Vacancy Rate (%)</th>
<th>Average Asking Rent ($/SF/YR)*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Downtown-All Classes</td>
<td>Suburban-All Classes</td>
<td>Downtown-All Classes</td>
<td>Suburban-All Classes</td>
</tr>
<tr>
<td>U.S. Total/Average</td>
<td>1,972,059,434</td>
<td>4,156,651,859</td>
<td>46,346,643</td>
<td>60,510,808</td>
</tr>
<tr>
<td>HOUSTON</td>
<td>43,654,111</td>
<td>188,239,181</td>
<td>277,344</td>
<td>643,805</td>
</tr>
<tr>
<td>Atlanta</td>
<td>50,593,901</td>
<td>172,966,900</td>
<td>2,023,106</td>
<td>2,055,219</td>
</tr>
<tr>
<td>Boston</td>
<td>70,192,077</td>
<td>144,284,716</td>
<td>1,986,600</td>
<td>3,476,421</td>
</tr>
<tr>
<td>Chicago</td>
<td>163,044,549</td>
<td>131,239,346</td>
<td>1,912,630</td>
<td>–</td>
</tr>
<tr>
<td>Dallas-Fort Worth</td>
<td>43,120,162</td>
<td>287,344,693</td>
<td>704,914</td>
<td>8,160,825</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>33,567,100</td>
<td>275,518,600</td>
<td>1,389,300</td>
<td>3,666,200</td>
</tr>
<tr>
<td>San Francisco Bay Area</td>
<td>110,674,096</td>
<td>163,033,679</td>
<td>6,436,502</td>
<td>8,886,884</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>142,619,443</td>
<td>288,873,764</td>
<td>6,997,949</td>
<td>3,774,395</td>
</tr>
</tbody>
</table>

Source: Colliers International, Office Market Outlook, Q4 2017 *Note: Many tenants negotiate highly-competitive rates for net effective rents
UNION & LABOR COSTS

Texas is a right-to-work state, ensuring a choice among quality union and non-union skilled labor. Houston boasts one of the lowest unionization rates nationwide with only 2.9 percent of its private workers unionized, significantly lower than the national rate of 6.7 percent.

TAXES

Texas and Houston understand the need for a stable, friendly and transparent tax structure. Texas is one of the few states without a personal, state, or corporate income tax, which makes the cost of doing business very competitive. In 2015, Governor Greg Abbott signed H.B. 32, which permanently reduced the Texas Franchise Tax (Margin Tax) rates by 25 percent. Houston is a cost-effective location for any company looking to establish a presence or expand their current business. Houston’s tax structure makes it a low-cost center for doing business. Plus, the personal tax burden in the Houston area consistently ranks among the lowest in the nation, which makes it an attractive place for people of all backgrounds to live and work.

UTILITIES

The majority of Texas enjoys a deregulated energy market, thus providing electricity customers with a selection of retail electric providers and open market competition. Electric power is distributed across the region by CenterPoint Energy, Entergy Texas, and AEP. Each of these PUC-regulated transmission and distribution utilities are the “local wires company” who ensure a high level of performance with minimal business disruptions in their respective geographic markets.

U.S. Industrial Markets Cost Comparison Q4 2017

<table>
<thead>
<tr>
<th>Metro Market</th>
<th>Existing Inventory (Sq. Ft.)</th>
<th>Under Construction (Sq. Ft.)</th>
<th>Vacancy Rate (%)</th>
<th>Average Asking Rent ($/SF/YR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Total/Average</td>
<td>14,758,248,349</td>
<td>219,557,643</td>
<td>5.1%</td>
<td>$11.93</td>
</tr>
<tr>
<td>HOUSTON</td>
<td>549,843,737</td>
<td>6,375,868</td>
<td>5.4%</td>
<td>$10.33</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$5.41</td>
</tr>
<tr>
<td>Atlanta</td>
<td>689,594,885</td>
<td>21,481,026</td>
<td>6.9%</td>
<td>$9.22</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$3.94</td>
</tr>
<tr>
<td>Boston</td>
<td>147,979,548</td>
<td>1,250,000</td>
<td>9.3%</td>
<td>$9.64</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$6.56</td>
</tr>
<tr>
<td>Chicago</td>
<td>1,377,282,749</td>
<td>9,226,216</td>
<td>6.8%</td>
<td>–</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$5.13</td>
</tr>
<tr>
<td>Dallas-Fort Worth</td>
<td>800,289,328</td>
<td>19,765,767</td>
<td>5.9%</td>
<td>$9.60</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$4.41</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>1,589,570,300</td>
<td>25,851,600</td>
<td>2.5%</td>
<td>–</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$8.01</td>
</tr>
<tr>
<td>San Francisco Bay Area</td>
<td>384,939,071</td>
<td>1,193,678</td>
<td>4.9%</td>
<td>$24.40</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>196,832,010</td>
<td>1,229,171</td>
<td>8.3%</td>
<td>$12.52</td>
</tr>
</tbody>
</table>

Source: Colliers International, Industrial Market Outlook, Q4 2017
STATE & LOCAL BUSINESS INCENTIVES

STATE

Texas Enterprise Fund State (Cash Incentives)
The Texas Enterprise Fund (TEF), one of the nation’s largest deal-closing funds, is a performance-based cash grant for qualifying projects that offer significant projected job creation and capital investment where a single Texas site is competing with another viable out-of-state option. Administered by the Office of the Governor, TEF awards require unanimous approval by the Governor, Lieutenant Governor and Speaker of the House.

Texas Enterprise Zone Program (Tax Incentives)
The Texas Enterprise Zone Program (EZP) is a potential Sales and Use tax refund based on new and retained jobs associated with the qualified business site during the designation period. Communities may nominate projects for an EZP designation, and projects are awarded by the Governor’s Office during quarterly competitive rounds.

Skills Development Fund (Workforce Incentives)
Skills Development Fund (SDF) grants are provided to help companies form partnerships with local state community colleges and technical schools to provide custom job training for new or existing employees. Average training costs is $1,800 per trainee and is administered by the Texas Workforce Commission. Businesses with fewer than 100 employees can also apply for this program through the Skills for Small Business program.

Texas Capital Fund State (Cash Incentives)
The Texas Capital Fund administered by the Department of Agriculture is an economic development tool designed to provide financial resources to non-entitlement communities that can be utilized for public infrastructure or real estate development needed to assist a business that commits to create and/or retain permanent jobs.

Diversification Waiver (Out-of-State Tuition Waiver) (Workforce Incentives)
This incentive allows employees and family members of qualified businesses who have not yet located in Texas to pay in-state tuition fees if the individual files with a Texas institution of higher education.

Permit Assistance
TCEQ and the Office of the Governor have established a relationship to assist companies, which may experience unwarranted delays in their environmental permitting process for projects that could affect job creation or have a high economic impact.

Manufacturing Sales Tax Exemption (Tax Incentives)
Leased or purchased machinery, equipment, replacement parts, and accessories that are used or consumed in the manufacturing, processing, fabricating, or repairing of tangible personal property for ultimate sale, are exempt from state and local sales and use tax.
State & Local Business incentives

Natural Gas & Electricity Sales & Use Tax Exemption (Tax Incentives)
Natural Gas & Electricity Texas companies are exempt from paying state and local sales and use tax on electricity and natural gas used in manufacturing, processing, or fabricating tangible personal property.

State Sales Tax Exemption for Qualified Data Centers (Tax Incentives)
Texas provides 100 percent exemption on sales tax for computers, equipment, cooling systems, power infrastructure, electricity and fuel for data centers meeting the minimum thresholds of $200 million in capital investment, 20 new jobs, and a salary at least 120 percent of the county average salary.

Business Relocation (Tax Incentives)
A taxable entity may deduct relocation costs incurred from relocating a main office or other principal place of business to the State of Texas from another state or country if the taxable entity did not do business in the State of Texas before relocating.

Research and Development Tax Credit (Tax Incentives)
The Research & Development tax credit provides qualified companies with an option for tax savings based on a purchase of equipment or software, R&D expenditures or contracts with higher education institutions performing research.

Self-Sufficiency Fund (Workforce Incentives)
The Self-Sufficiency Fund is a job-training program that is specifically designed for individuals that receive Temporary Assistance for Needy Families (TANF). The program links the business community with local educational institutions and is administered by the Texas Workforce Commission. The goal of the Fund is to assist TANF recipients become independent of government financial assistance.

Talent Recruitment and Employer Services (Workforce Incentives)
Workforce Solutions offers recruiting, training and retraining, outplacement services, assistance recruiting and retaining qualified employees, and valuable information on employment law and labor market trends and statistics.

Texas Manufacturing Assistance Center (TMAC)
Designed to help Texas small manufacturing companies remain competitive in the ever changing global marketplace. The TMAC center provides technical assistance at a discounted rate for process improvements, environmental regulations upgrades, changes in the technology and the marketplace.

Cancer Prevention and Research Institute of Texas (Cash Incentive)
Cancer Prevention and Research Institute of Texas (CPRIT) offers several funding opportunities for promising cancer research, product development, and prevention programs. All funding opportunities are announced through formal Requests for Applications (RFAs) and applications must be submitted through the online application receipt system.

On-the-Job Training State (Workforce Incentives)
On-the-Job Training (OJT) offers participants an opportunity to earn as they learn, while employers benefit from a partial wage reimbursement during the training period. OJT focuses on jobs that involve new technologies, production, service or additional skills for full-time positions (30 hours per week is considered full-time) paying at least $12.00 per hour or more.

Texas Economic Development Act - Chapter 313 (Tax Incentives)
An appraised value limitation agreement in which a taxpayer agrees to build or install property and create jobs in exchange for a limitation on the taxable property value for school district maintenance and operations tax (M&O) purposes and a tax credit. The minimum limitation value varies by school district.
LOCAL

Property Tax Abatement – Chapter 312 (Tax Incentives)

A variety of cities and counties in the Houston region offer tax abatement agreements that exempt part of the increased value in real or personal property from taxation for a period not to exceed 10 years.

Chapter 380 & 381 (Tax Incentives)

These discretionary incentives typically take the form of property tax abatements, loans or grants, commitments for infrastructure, or payments of portions of the sales tax generated by the project. Negotiations on these incentives between the local jurisdiction and the developer occur on a case by case basis. The Chapter 380 is targeted specifically for use by cities while Chapter 381 is specifically for use by county governments. These agreements can be used in tandem for the same project.

Type A & Type B (Cash Incentives)

Municipalities may offer cash awards made possible by local sales and use tax allotments dedicated to economic development (Type A and Type B sales tax). The tax revenues in two forms, the original ‘4A’ tax and the more flexible ‘4B’ tax, are used to finance economic development programs and projects that create primary (or direct) jobs.

Type A & Type B Local (Cash Incentives)

Municipalities may offer cash awards made possible by local sales and use tax allotments dedicated to economic development (Type A and Type B sales tax). The tax revenues in two forms, the original ‘4A’ tax and the more flexible ‘4B’ tax, are used to finance economic development programs and projects that create primary (or direct) jobs.

Foreign Trade Zone Local

Foreign Trade Zones (FTZ’s) allow companies dealing in foreign trade to delay payment of U.S. Custom’s import duties until their goods and merchandise actually enter U.S. commerce. Goods can be brought into Foreign Trade Zones (FTZ) without formal U.S. Customs entry or without incurring U.S. Customs duties or excise taxes unless and until they are imported into the United States. Ad valorem taxes on inventory may be exempt in some zones, upon approval of the FTZ sponsor.

Freeport Tax Exemption (Tax Incentives)

Many cities, counties and school districts in the Houston region have adopted the Freeport Tax Exemption, exempting ad valorem property taxes for any inventory exported outside the state within 175 days. Freeport property includes goods, wares, merchandise, ores and certain aircraft and aircraft parts in jurisdictions who opt-in.

Goods in Transit Exemption

A small number of taxing entities in Texas have adopted the Goods-in-Transit direct or indirect ownership interest in the inventory. To be eligible, the inventory must be transported to another location, inside or outside the state, within 175 days after the items were acquired or imported into the state.

Small Business Development Centers - SBDC (Small Business Assistance)

The University of Houston Bauer College and Lone Star College Small Business Development Centers (SBDC) provides free business advising and affordable training seminars to small and medium-sized business owners and managers.
SCORE (Small Business Assistance)
SCORE (formerly known as Service Corps Of Retired Executives) is a valuable network of tens of thousands of volunteers who, through 300+ chapters nationwide, offer small business entrepreneurs practical business advice at no charge for the lifecycle of the business (from conception to profitable growth).

Pollution Control Property Tax Abatement
Ad Valorem Property Tax Abatements are available to companies with facilities, devices and equipment used to control air, water or land pollution. Companies wishing to apply for tax relief for their efforts in controlling pollution can apply to the Texas Commission on Environmental Quality.

Renewables Property Tax Exemption
Residential, commercial, and industrial renewable energy devices are exempt from property tax under Texas law. This exemption is applicable to most renewable technologies, including solar, wind, and biomass.

LEED (Tax Incentives)
The LEED (Leadership in Energy and Environmental Design) Green Building Rating System™ - This is the most widely used green building rating system in the world. Available for virtually all building, community and home project types, LEED provides a framework to create healthy, highly efficient and cost-saving green buildings. LEED certification is a globally recognized symbol of sustainability achievement.

Property Assessed Clean Energy (TX-PACE) Renewable/State (Cash Incentives)
Property Assessed Clean Energy (TX-PACE) is a proven financial tool that incentivizes Texas’ property owners to upgrade facility infrastructure with little or no capital outlay. Approved by State legislation and established by your local governments, TX-PACE programs enable owners to lower their operating costs and use the savings to pay for eligible water conservation, energy efficiency, resiliency, and distributed generation projects. Owners gain access to private, affordable, long-term (typically 10-20 years) financing that is not available through traditional funding avenues.

Renewables Franchise Tax Deduction
Companies solely engaged in manufacturing, selling, or installing solar or wind devices are exempt from the Texas franchise tax. Other businesses that install solar or wind energy systems are eligible for a franchise tax deduction of 10% of the system's cost.
Whether by land, air, or sea, Houston offers an impressive array of logistical and distribution channels that businesses count on to meet the demands of today’s fast-paced marketplace. With a location that’s equidistant from the East and West coasts, and just hours by air from any metro area in the country, Houston is an ideal hub for companies that need national distribution for their products. Companies that locate in Houston can reach almost 50 percent of the US population within a 1,000-mile radius.
Accessibility and Transportation

AIRPORTS

The Houston Airport System ranks as one of the largest multi-airport systems in North America. The Houston Airport System is comprised of George Bush Intercontinental Airport (IAH), William P. Hobby Airport (HOU) and Ellington Airport (EFD). Scheduled and charter passenger carriers fly directly to approximately 114 domestic and 68 international destinations from Houston.

Daily Nonstop Destinations from Houston
182 Nonstop Destinations

RAILROADS

As one of the nation’s busiest rail centers, the Houston region has 3 class 1 railways with a rail network of more than 800 miles of rail line and 21 miles of railroad bridges. Fourteen mainline tracks radiate from Houston and approximately 2,200 trains per week travel within the Houston region’s rail network. The widespread coverage of BNSF, KCS and Union Pacific and others connects Houston with all major markets across the county.
HIGHWAYS

Houston’s extensive highway system is well-integrated with the Port of Houston, Houston Intercontinental Airport (IAH), Hobby Airport, Ellington Airport, and the mainline railroads serving the city. Houston is at the crossroads of Interstate Highways 10, 45 and 69. I-69 is known as the “NAFTA superhighway” that will link Canada, the U.S. industrial Midwest, Texas and Mexico.

Houston has a “three-loop system” enabling easy connections across the region including Interstate 610, Beltway 8 and Highway 99.

PORTS OF THE HOUSTON REGION

Houston has been the top U.S. metro exporter four years in a row, and is home to a number of ports including the ports of Houston, Galveston, Freeport and Texas City.

The Port of Houston is the #1 port in the US in terms of foreign waterborne tonnage and the #1 break bulk port in America. An environmental and security leader, the Port of Houston was the first U.S. port to achieve both ISO14001 and ISO28000. The Port of Houston is the largest container port on the Gulf Coast, handling 68 percent of Gulf Coast container traffic in 2017 and ranked sixth largest U.S. container port by total TEUs in 2017. The region’s ports are investing heavily to increase container and break bulk cargo capacity.
The Greater Houston Partnership’s economic development and international investment team is a one-stop shop to confidentially assist your business growth and relocation needs. The Partnership works with the region’s top business and civic leaders including more than 35 economic development agencies at the state and local level.

<table>
<thead>
<tr>
<th>SERVICES</th>
<th>Description</th>
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<tbody>
<tr>
<td>REAL ESTATE</td>
<td>Initiate property searches</td>
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<tr>
<td>SITE TOURS</td>
<td>Coordinate site selection visits, regional briefings</td>
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<tr>
<td>RESEARCH</td>
<td>Provide data on key business and site factors</td>
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<tr>
<td>ACCESS</td>
<td>Direct access to top business and civic leaders</td>
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<tr>
<td>PERMITS</td>
<td>Advocacy for projects and regulatory issues</td>
</tr>
<tr>
<td>INCENTIVES</td>
<td>Assist in evaluating and applying for benefits</td>
</tr>
</tbody>
</table>

For more information about Houston’s business climate, or expanding in the region, contact the Greater Houston Partnership’s Economic Development Division at 713-844-3648 or visit www.houston.org/business.
ECONOMIC DEVELOPMENT ORGANIZATIONS IN THE 11 COUNTY REGION

Bay Area Houston Economic Partnership
www.bayareahouston.com

Baytown/West Chambers County Economic Development Foundation
www.baytownedf.org

BNSF
www.bnsf.com

Brookshire Economic Development Corp. Board
www.brookshiretx.org

CenterPoint Energy
www.centerpointenergy.com

Central Houston
www.centralhouston.org

City of Alvin
www.alvin-tx.gov

City of Deer Park
www.deerparktx.gov

City of Friendswood
www.ci.friendswood.tx.us

City of Fulshear
www.fulsheartexas.gov

City of Hitchcock
www.cityofhitchcock.org

City of Houston
www.houstontx.gov

City of Huntsville
www.huntsville-tx.gov

City of Kemah
www.kemah-tx.gov

City of La Porte
www.laportetx.gov

City of League City
www.leaguecity.com

City of Meadows Place
www.cityofmeadowsplace.org

City of Missouri City
www.missouricitytx.gov

City of Mont Bellevue
www.montbelvieu.net

City of Pasadena
www.ci.pasadena.tx.us

City of Rosenberg
www.rosenbergetx.gov

City of Santa Fe
www.ci.santa-fe.tx.us

City of Seabrook
www.seabrooktx.gov

City of Sugar Land
www.sugarlandtx.gov

City of Texas City
www.texas-city-tx.org

City of Webster
www.cityofwebster.com

City of Willis
www.ci.willis.tx.us

City Development Corporation of El Campo
www.elcampoedc.org

Cy-Fair Houston Chamber of Commerce
www.cyfairchamber.com

Dayton Community Development Corp.
www.dayontx.ret360.us

Development Corporation of Richmond
www.richmondtx.gov

East Montgomery County Improvement District
www.emctx.com

Economic Alliance Houston Port Region
www.alliancehouston.com

The Economic Development Alliance for Brazoria County
www.eda-bc.com

Energy Corridor Management District
www.energycorridor.org

Entergy Texas
www.entergy-texas.com

Fort Bend County
www.fortbendcountytx.gov

Galveston County Economic Alliance
www.gcea.us

Galveston Economic Development Partnership
www.gedp.org

Greater Conroe Economic Development Council
www.gcfdc.org

Greater East End Management District
www.greatereastend.com

Greater Fort Bend Economic Development Council
www.fortbendcounty.org

Greater Houston Partnership
www.greaterhouston.org

Greater Northside Management District
www.greaternorthside.org

Harris County
http://budget.harriscountytx.gov

Houston East End Chamber of Commerce
www.eecoc.org

Houston Intercontinental Chamber of Commerce
www.houstonicc.org

Houston-Galveston Area Council
www.h-gac.com

Katy Area Economic Development Council
www.katyedc.org

Kansas City Southern Railroad
www.kcsouthern.com

Lake Houston Economic Development Partnership
www.lakehouston.edp.org

LaMarque Economic Development Corporation
www.ci.la-marque.tx.us

The Lone Star College System
www.lonestar.edu

Montgomery Economic Development Corporation
www.montgomerytx.gov

North Houston Association
www.north-houston.com

North Houston District
www.northhouston.org

Oak Ridge North Economic Development Corporation
www.oakridgenorth.com

Pearland Economic Development Corp.
www.pearlandedc.com

Port Freeport
www.portfreeport.com

Port of Galveston
www.portofgalveston.com

Port Houston
www.portofhouston.com

The Port of Texas City
http://trcr.com

San Jacinto College District
www.sanjac.edu

Sealy Economic Development Corporation
www.sealyedc.com

Tomball Economic Development Corporation
www.tomballtxedc.org

Union Pacific Railroad Company
www.up.com

Uptown Houston District
www.uptown-houston.com

Waller County Economic Development Partnership
www.wallercounty.org

Waller Economic Development Corporation
www.walleredc.org

West Houston Association
www.westhouston.org

Westchase District
www.westchasedistrict.com

Wharton County
www.whartonedc.com

The Woodlands Area Economic Development Partnership
www.edpartnership.net