

HOUSTON

EXPORT RESOURCES

GROW YOUR
BUSINESS BY
EXPORTING

Exports via Houston are up 28.8%
'17-'18

Are You Exporting?

INTERNATIONAL ACCESS

TWO international airports flying cargo to 75 destinations globally

GLOBAL CAPACITY

FOUR seaports including Port of Houston.
Houston is the hub of the Americas

HOUSTON EXPORT SERVICE PROVIDERS:

DISTRICT EXPORT COUNCIL HOUSTON

JASON BRUMMERHOP | Chair
713-232-1892
jason.brummerhop@amegybank.com
1919 Smith Street
Houston, TX 77002
www.houstondec.org

EXPORT-IMPORT BANK OF THE UNITED STATES HOUSTON REGIONAL OFFICE

ERIC MILLER | Regional Director
281-721-0470
eric.miller@exim.com
1919 Smith Street, Ste 10087
Houston, TX 77002
www.exim.gov

GREATER HOUSTON PARTNERSHIP

JOSH DAVIS | Director, International Trade
713-844-3636
jdavis@houston.org
701 Avenida de las Americas, Ste 900
Houston, TX 77010
www.houston.org

HOUSTON AIRPORT SYSTEM

LUIS AVILES | Senior Executive, Air Service Department
281-233-3000
luis.aviles@houstontx.gov
16930 JFK Boulevard
Houston, TX 77032

HOUSTON COMMUNITY COLLEGE NORTHWEST

DEANNA TEEL | Program Coordinator
713-718-5873
deanna.teel@hccs.edu
1010 West Sam Houston Pkwy N.
Houston, TX 77043
www.hccs.edu/international-business

UH TEXAS GULF COAST SBDC NETWORK

ROBERTA SKEBO | Deputy Director, Advising Operations
713-752-8426
rskebo@uh.edu
2302 Fannin Street #200
Houston, TX 77002
www.sbdc.uh.edu/sbdc

SCORE

MIKE FADDEN
713-487-6565
mike.fadden@scorevolunteer.org
8701 S. Gessner
Houston, TX 77074
www.houston.score.org

SOUTHERN UNITED STATES TRADE ASSOCIATION

DANIELLE VIGUERIE COCO | Marketing & Communications Director
504-568-5986
danielle@susta.org
701 Poydras Street, Suite 3845
New Orleans, LA 70139
www.susta.org

TX DEPARTMENT OF AGRICULTURE HOUSTON REGIONAL OFFICE

DUDLEY ALLEN | Regional Director
713-921-8200
dudley.allen@TexasAgriculture.gov
5425 Polk Street, G-20
Houston, TX 77023
www.gotexan.org

PORT OF HOUSTON AUTHORITY

JOHN MOSELEY | Senior Director, Trade Development
713-670-2583
jmoseley@poha.com
111 East Loop North
Houston, TX 77029
www.porthouston.com

U.S. COMMERCIAL SERVICE HOUSTON

NYAMUSI IGAMBI | Director
281-228-5652
nyamusi.igambi@trade.gov
1919 Smith Street
Houston, TX 77002
www.export.gov/texas/houston

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF INTERNATIONAL TRADE

ALALE ALLAL | Regional Export Finance Manager
202-412-4657
Alale.allal@sba.gov
www.sba.gov/business-guide

This resource guide was created by the Houston Metro Export Plan Working Group as a part of the Global Cities Initiative.

HOUSTON.ORG/BUSINESS-RESOURCES



GREATER HOUSTON
PARTNERSHIP

Making Houston Greater.

WHERE TO GO:

NO BUSINESS YET BUT THINKING ABOUT EXPORTING

Entities that are not an established business or do not have an exportable product of service.

▼ Recommended Referral

- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. SBA District Office

READY TO START EXPORTING

Established businesses that have an exportable good, executive commitment and an international business plan, but have limited export experience.

▼ Recommended Referral

- District Export Council
- Greater Houston Partnership
(certificates of origin - eCertify www.houston.org/ecertify)
- Texas Department of Agriculture
- UH Texas Gulf Coast SBDC Network
(targeted research and export capital)
- U.S. Commercial Service
- U.S. SBA District Office

IN BUSINESS AND THINKING ABOUT EXPORTING

Established business entities that have an exportable product or service, but do not have an international business plan.

▼ Recommended Referral

- Greater Houston Partnership
- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. Commercial Service self-assessment (www.export.gov)
- U.S. SBA District Office

EXPERIENCED EXPORTER

Existing exporters seeking to enter new markets or expand their exports.

▼ Recommended Referral

- Export-Import Bank
- Greater Houston Partnership
(certificates of origin - eCertify www.houston.org/ecertify)
- Port of Houston Authority
- Southern United States Trade Association
- U.S. Commercial Service
- U.S. SBA District Office

WHAT DOES WHAT:

Organization	Counseling & Technical Assistance	Int'l Market Research & Publications	Export Training	In-Country Matchmaking	Trade Promotion Activities	Export Financing	Export Credit Insurance	Int'l Business Events	eCertify for Certificates of Origin (www.houston.org/ecertify)
District Export Council of Houston	X		X		X			X	
Export-Import Bank of the United States						X	X		
Greater Houston Partnership		X			X			X	X
Houston Airport System	X	X			X				
Houston Community College Northwest			X					X	
Port of Houston Authority	X	X	X		X			X	
Service Corps of Retired Executives	X								
Southern United States Trade Association		X	X	X	X			X	
TX Department of Agriculture Houston Office			X						
UH Texas Gulf Coast SBDC Network	X	X	X			X		X	
U.S. Commercial Services Houston	X	X		X	X			X	
U.S. Small Business Administration			X			X		X	