

HOUSTON

EXPORT RESOURCES

**GROW YOUR
BUSINESS BY
EXPORTING**

Exports via Houston are up **28.8%**
'17-'18

Are You Exporting?

INTERNATIONAL ACCESS

TWO international airports
flying cargo to **75** destinations globally

GLOBAL CAPACITY

FOUR seaports including Port of Houston.
Houston is the hub of the Americas

HOUSTON EXPORT SERVICE PROVIDERS:

DISTRICT EXPORT COUNCIL HOUSTON

JASON BRUMMERHOP | Chair
713-232-1892
jason.brummerhop@amegybank.com
1919 Smith Street
Houston, TX 77002
www.houstondec.org

EXPORT-IMPORT BANK OF THE UNITED STATES HOUSTON REGIONAL OFFICE

ERIC MILLER | Regional Director
281-721-0470
eric.miller@exim.gov
1919 Smith Street, Ste 10087
Houston, TX 77002
www.exim.gov

GREATER HOUSTON PARTNERSHIP

JOSH DAVIS | Director, International Trade
713-844-3636
jdavis@houston.org
701 Avenida de las Americas, Ste 900
Houston, TX 77010
www.houston.org

HOUSTON AIRPORT SYSTEM

LUIS AVILES | Senior Executive, Air Service Department
281-233-3000
luis.aviles@houstontx.gov
16930 JFK Boulevard
Houston, TX 77032

HOUSTON COMMUNITY COLLEGE NORTHWEST

DEANNA TEEL | Program Coordinator
713-718-5873
deanna.teel@hccs.edu
1010 West Sam Houston Pkwy N.
Houston, TX 77043
www.hccs.edu/international-business

UH TEXAS GULF COAST SBDC NETWORK

ROBERTA SKEBO | Deputy Director, Advising Operations
713-752-8426
rskebo@uh.edu
2302 Fannin Street #200
Houston, TX 77002
www.sbdc.uh.edu/sbdc

SCORE

MIKE FADDEN
713-487-6565
mike.fadden@scorevolunteer.org
8701 S. Gessner
Houston, TX 77074
www.houston.score.org

SOUTHERN UNITED STATES TRADE ASSOCIATION

DANIELLE VIGUERIE COCO | Marketing & Communications Director
504-568-5986
danielle@susta.org
701 Poydras Street, Suite 3845
New Orleans, LA 70139
www.susta.org

TX DEPARTMENT OF AGRICULTURE HOUSTON REGIONAL OFFICE

DUDLEY ALLEN | Regional Director
713-921-8200
dudley.allen@TexasAgriculture.gov
5425 Polk Street, G-20
Houston, TX 77023
www.gotexan.org

PORT OF HOUSTON AUTHORITY

JOHN MOSELEY | Senior Director, Trade Development
713-670-2583
jmoseley@poha.com
111 East Loop North
Houston, TX 77029
www.porthouston.com

U.S. COMMERCIAL SERVICE HOUSTON

NYAMUSI IGAMBI | Director
281-228-5652
nyamusi.igambi@trade.gov
1919 Smith Street
Houston, TX 77002
www.export.gov/texas/houston

U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF INTERNATIONAL TRADE

ALALE ALLAL | Regional Export Finance Manager
202-412-4657
Alale.allal@sba.gov
www.sba.gov/business-guide

This resource guide was created by the Houston Metro Export Plan Working Group as a part of the Global Cities Initiative.

HOUSTON.ORG/BUSINESS-RESOURCES



**GREATER HOUSTON
PARTNERSHIP**

Making Houston Greater.

WHERE TO GO:

NO BUSINESS YET BUT THINKING ABOUT EXPORTING

Entities that are not an established business or do not have an exportable product of service.

▼ Recommended Referral

- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. SBA District Office

READY TO START EXPORTING

Established businesses that have an exportable good, executive commitment and an international business plan, but have limited export experience.

▼ Recommended Referral

- District Export Council
- Greater Houston Partnership
(certificates of origin - eCertify www.houston.org/ecertify)
- Texas Department of Agriculture
- UH Texas Gulf Coast SBDC Network
(targeted research and export capital)
- U.S. Commercial Service
- U.S. SBA District Office

IN BUSINESS AND THINKING ABOUT EXPORTING

Established business entities that have an exportable product or service, but do not have an international business plan.

▼ Recommended Referral

- Greater Houston Partnership
- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. Commercial Service self-assessment (www.export.gov)
- U.S. SBA District Office

EXPERIENCED EXPORTER

Existing exporters seeking to enter new markets or expand their exports.

▼ Recommended Referral

- Export-Import Bank
- Greater Houston Partnership
(certificates of origin - eCertify www.houston.org/ecertify)
- Port of Houston Authority
- Southern United States Trade Association
- U.S. Commercial Service
- U.S. SBA District Office

WHAT DOES WHAT:

Organization	Counseling & Technical Assistance	Int'l Market Research & Publications	Export Training	In-Country Matchmaking	Trade Promotion Activities	Export Financing	Export Credit Insurance	Int'l Business Events	eCertify for Certificates of Origin (www.houston.org/ecertify)
District Export Council of Houston	X		X		X			X	
Export-Import Bank of the United States						X	X		
Greater Houston Partnership		X			X			X	X
Houston Airport System	X	X			X				
Houston Community College Northwest			X					X	
Port of Houston Authority	X	X	X		X			X	
Service Corps of Retired Executives	X								
Southern United States Trade Association		X	X	X	X			X	
TX Department of Agriculture Houston Office			X						
UH Texas Gulf Coast SBDC Network	X	X	X			X		X	
U.S. Commercial Services Houston	X	X		X	X			X	
U.S. Small Business Administration			X			X		X	