Everyday Well provides expanded access to care and a host of innovative tools and services, making it easier than ever to get well and stay well.

CONVENIENT LOCATIONS
With so many locations, you’ll find the right care nearby:
• Primary Care & Urgent Care for general treatment
• RediClinics bring quality care to the grocery store
• 24-Hour emergency rooms

INSTANT CARE
Access care from the comfort of home:
• Online diagnosis in 30 minutes with eVisit
• Schedule Virtual Clinic on your time
• Call the Nurse Health Line for guidance

PATIENT ONLINE SERVICES
Time-saving tools that put managing your health in your hands:
• Access our services through our mobile app or online
• Reduce your wait with Online Scheduling & Check-in

HEALTH AND WELLNESS CONTENT
Helpful information at your fingertips:
• Our take on health and wellness trends
• Articles, recipes and downloadables

Learn more at EverydayWell.com or download the app today.
From corner stores to Fortune 500 companies, Tomball is focused on business! A skilled workforce, low property taxes, and a well-connected transportation system provide an ideal backdrop for your business to prosper. The Tomball Economic Development Corporation promotes job creation by encouraging attraction, expansion and retention of businesses through: assisting with site selection; identifying incentives; connecting to workforce resources; and providing business and industry data.
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With one of the most highly-educated and diverse communities in the Houston region, outstanding schools, and great quality of life, there’s no better place to set-up shop than Pearland, Texas.

Whether your industry is health care, energy, manufacturing, or somewhere in between, our commitment to helping your business grow and succeed is unparalleled. And with notable employers such as Lonza, Mitsubishi Heavy Industries Compressor Corporation, Kelsey Seybold, Merit Medical and Dover Energy calling Pearland home, it’s no wonder that Pearland is the 15th fastest growing city in the United States.
Sugar Land’s pro-business climate and family-oriented quality of life attract everything from Fortune 500 companies to startups, making the city an economic powerhouse within the Houston region.

Over 26 Million Sq. Ft. of Commercial Space
8.1 Million Sq. Ft. of Office Space

World Class Medical
Sugar Land Regional Airport
ECONOMIC POWERHOUSE WITHIN THE GREATER HOUSTON REGION.

Located just 20 minutes southwest of downtown Houston, Sugar Land is one of the finest cities in Texas in which to do business, live, work, and visit.

QUICK STATS
2018 Total population*: 117,869
2017 Average household income: $145,869
2017 Median home value: $295,354

*2018 population sourced by City of Sugar Land to reflect the recent annexation.

The Fortune 500 find a home in Sugar Land.
Home to global companies like Minute Maid, Texas Instruments, Schlumberger, Fluor Corporation, Nalco Champion, an Ecolab company, and more, Sugar Land has a diverse business community ranging from Fortune 500 companies to startups.

ADVANTAGES
Pro-business city in a pro-business state
Luxury corporate airport with U.S. Customs
Global access is minutes away (Bush Intercontinental & Houston Hobby)
One of the most highly educated and globally diverse populations in the region: 54% with bachelor’s degree or higher

DISTINCTIONS
Best Place to Find a New Job Money Magazine
Among the Safest Cities in America CQ Press
Best Business Environment Global Trade Magazine

TARGET INDUSTRIES
Corporate Headquarters
Scientific R&D and Related Manufacturing
Advanced Technology R&D and Related Manufacturing
Medical R&D and Related Manufacturing
Financial Services
Energy & Petroleum Industry Services and Engineering

For more information, contact 281.275.2229 or EcoDev@SugarLandTX.gov
WELCOME TO HOUSTON

Over the last two decades, there has been a remarkable transformation in Houston. Today, the nation’s fourth-largest city has become a diverse, vibrant metro filled with talented people who have an undeniable spirit. Our economy is strong, our cultures are many, and our quality of life is second to none.

Houston has one of the youngest, fastest-growing and most diverse populations anywhere in the world. One in four of the region’s 6.9 million residents is foreign born. From 2010 to 2017, Houston added 972,000 new residents, a 16.4 percent increase, the fastest rate of population growth among the 10 most populous U.S. metros.

In addition to our diversity as a community, Houston offers a well-developed suite of key global industries – including energy, life science, manufacturing, logistics and space. As these industries digitize, Houston is becoming a hotbed of rapid technological development thanks to our access to customers and expertise.

A thriving international city, Houston’s ties stretch to all corners of the world. The region’s geographic location makes it easy to move both goods and people around the globe. With one of the largest ports in the country and two international airports, Houston connects companies to the world.

We are unabashedly pro-growth and opportunity-rich, with a distinctly business-friendly environment at both the state and local level. Costs of doing business are significantly lower than in other major metropolitan areas, and the State of Texas has one of the lowest tax burdens in the nation.

Houston offers a low cost of living while maintaining an incredibly high quality of life with world-class culture, sports, and culinary attractions. Houston truly is a great global city.
Population Growth 2010-2017
(Rank by % Change)

1. HOUSTON
   +971,941 | +16.4%

2. DALLAS-FORT WORTH
   +973,431 | +15.1%

3. ATLANTA
   +597,993 | +11.3%

4. MIAMI
   +592,525 | +10.6%

5. WASHINGTON, D.C.
   +580,228 | +10.3%

6. BOSTON
   +283,935 | +6.2%

7. NEW YORK
   +754,396 | +3.9%

8. PHILADELPHIA
   +130,427 | +2.2%

9. MIAMI
   +283,935 | +6.2%

10. CHICAGO
    +71,499 | +0.8%

FASTEST RATE OF POPULATION GROWTH AMONG THE 10 MOST POPULOUS U.S. METROS FROM ‘10 TO ‘17.
While Houston is a center of corporate and institutional innovation in areas such as energy and life sciences, the city is also accelerating the growth of its startup activity. The last few years in Houston brought the launch of Houston Exponential to develop a stronger tech ecosystem and the first closing of the HX Venture Fund in October.

Leveraging Houston's large supply of young talent and our community’s entrepreneurial mindset, a host of accelerators and co-working spaces have launched and continue to make strides, including Station Houston, The Cannon, MassChallenge, TMCx, JLABS @TMC, WeWork, AT&T Foundry, University of Houston’s RED Labs and Fannin Innovation Studio. These hubs of innovation have created momentum and a critical mass of support for more startups.

#1 BEST CITIES FOR YOUNG ENTREPRENEURS

Houston ranks first among the best cities for young entrepreneurs. Houston’s success rates for small businesses was the best of all U.S. cities.

TOP BUSINESS PLAN COMPETITION

The Rice Business Plan Competition is the world’s richest and largest graduate-level student startup competition. Since its inception 16 years ago, it has grown from nine teams competing for $10,000 in prize money to 42 teams from around the world competing for more than $2 million in cash and prizes. Competition alumni have collectively raised more than $1.9 billion in capital.

LEADING BIOTECH ACCELERATOR

The Texas Medical Center’s accelerator TMCx provides life science and digital health entrepreneurs with a collaborative ecosystem to accelerate their path to market. Located in a renovated Nabisco cookie plant, TMCx is one of the premier life science innovation spaces in the country. Learn more on page 34.

#3 TOP UNDERGRADUATE SCHOOLS FOR ENTREPRENEURSHIP PROGRAMS

The University of Houston’s undergraduate entrepreneurship program ranks Number 3 on the Princeton Review and Entrepreneur magazine’s top 50 entrepreneurship colleges and business schools list. The program includes the first-of-its-kind Tech Sales Academy aimed at helping digital tech start-ups scale their sales and marketing workforces.
Houston’s Innovation Corridor is at the center of an extraordinarily powerful social and economic convergence. The four-mile-long Corridor is linked by light-rail, bike lanes, and sidewalks and offers easy access to key industry and institutional players along with an unparalleled array of amenities.

Anchored on the south by the world’s largest medical complex, the Texas Medical Center, along with top-ranked Rice University, the Corridor runs north along Houston’s light-rail line through the 700-acre Hermann Park, and Museum District. It continues past the eclectic Montrose neighborhood and through Midtown, home to a millennial-friendly mix of housing, dining and recreational options. The University of Houston, a major Tier One University, also sits near the Corridor. The Corridor reaches its northern limit in Downtown, the nexus of corporate headquarters, financial institutions and professional service firms, and a wide variety of cultural and recreational amenities.

At the center of the corridor in Midtown is the Innovation District. Work has begun to transform a historic Sears building into a collaborative hub called The Ion. Rice University is spearheading the 270,000-square-foot project that will bring together entrepreneurs, corporations and academic institutions to collaborate under one roof. The facility will mix academics and corporate partners into an environment of educational events, demonstrations, hack-a-thons and programming. Construction on the project is slated for completion in late 2020.

The Corridor also features professional sports, countless museums, numerous parks and green spaces, one of the largest theater districts in the country and a highly-acclaimed restaurant and nightlife scene.
REGIONAL ECONOMY

DYNAMIC ECONOMY FOR CONTINUED GROWTH

With a regional GDP of $490.1 billion, Houston is the nation’s seventh largest metro economy and has grown by $100 billion (inflation-adjusted) over the past decade. The region’s largest industries are energy, life science and manufacturing, followed by finance, insurance and real estate.

JOB CREATION

The metro area has created 470,900 jobs over the past ten years and reached a new record level of employment of 3,137,700 in December 2018. Houston offers more job opportunities than 35 states.

2017 Gross Domestic Product

<table>
<thead>
<tr>
<th>Metro Area</th>
<th>$ in Billions</th>
</tr>
</thead>
<tbody>
<tr>
<td>New York</td>
<td>1,717.7</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>1,043.7</td>
</tr>
<tr>
<td>Chicago</td>
<td>679.7</td>
</tr>
<tr>
<td>Dallas-Ft Worth</td>
<td>535.5</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>530.0</td>
</tr>
<tr>
<td>San Francisco</td>
<td>500.7</td>
</tr>
<tr>
<td>HOUSTON</td>
<td>490.1</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>445.0</td>
</tr>
<tr>
<td>Boston</td>
<td>438.7</td>
</tr>
<tr>
<td>Atlanta</td>
<td>385.5</td>
</tr>
</tbody>
</table>

Source: U.S. Bureau of Economic Analysis

LARGEST EMPLOYERS IN THE HOUSTON REGION

MORE THAN 20,000 EMPLOYEES

- H-E-B
- Houston Methodist
- Memorial Hermann Health System
- UT MD Anderson Cancer Center
- Walmart

10,000 TO 19,999 EMPLOYEES

- ExxonMobil
- HCA
- Kroger
- Landry’s
- National Oilwell Varco
- Schlumberger
- Shell Oil Co.
- Texas Children’s Hospital
- United Airlines
- UT Medical Branch Health System

5,000 TO 9,999 EMPLOYEES

- Aramark Corp.
- AT&T
- Baker Hughes, a GE Company
- Baylor College of Medicine
- BP America
- CenterPoint Energy
- Chevron
- CHI St. Luke’s Health
- Dow Chemical Co.
- Halliburton
- Harris Health System
- Hewlett Packard Enterprise
- Home Depot
- Houston Community College
- JPMorgan Chase
- KBR
- Lone Star College
- Michael E. DeBakey VA Medical Center
- Pappas Restaurants, Inc.
- S&B Engineers and Constructors
- Target Corp.
- TechnipFMC
- University of Houston
- US Postal Service
- UT Health Science Center at Houston
- Walgreens
Between 2020 and 2045, the Perryman Group expects the Houston–The Woodlands–Sugar Land Metro Area will add 3.4 million residents. Perryman also forecasts that Houston will add an additional 1.6 million jobs during that time frame and account for one-fourth of Texas job growth during that period.

The Perryman Group forecasts Houston's population will reach 10.7 million and employment will grow to 5 million by 2045.
the woodlands, Texas
Relocate Here.
Expand Here.

27 Miles North of Downtown Houston

30 Minutes North of George Bush Intercontinental Airport

The Woodlands Area Economic Development Partnership

www.edpartnership.net
The Greater Houston region is one of the most dynamic in the country, featuring a variety of distinct and diverse communities to establish your business and call home. From the bustling urban core to master-planned suburban communities, Houston offers something for everyone.

The Greater Houston Partnership is proud to represent the following 11 counties:

- Austin
- Chambers
- Galveston
- Liberty
- San Jacinto
- Waller
- Brazoria
- Fort Bend
- Harris
- Montgomery
- Walker

**POPULATION GROWTH AND TOP EMPLOYERS**

**MONTGOMERY**
- 2010 | 455,752
- 2017 | 570,934
- +25.3%
- Select Top Employers:
  - Anadarko Petroleum Corp.
  - Aon Hewitt
  - CB&I

**WALLER**
- 2010 | 43,271
- 2017 | 51,307
- +18.6%
- Select Top Employer:
  - Grundfos CBS
  - Dewberry Farm
  - Orizon Industries a Spitzer Company

**AUSTIN**
- 2010 | 28,411
- 2017 | 29,786
- +4.8%
- Select Top Employers:
  - International Paper
  - Seacon Advanced Products
  - Western International Gas

**HARRIS**
- 2010 | 4,093,244
- 2017 | 4,652,980
- +13.7%
- Select Top Employers:
  - The University of Texas MD Anderson Cancer Center
  - United Airlines
  - Memorial Hermann Hospital System
Select Top Employers:

Aramark
Texas Department of Criminal Justice
Sam Houston State University

Select Top Employers:

Coldspring ISD
Shepherd ISD
San Jacinto County

Select Top Employers:

Schlumberger Technology Corp
United Parcel Service
Frito-Lay, Inc.

Select Top Employers:

The Dow Chemical Company, Freeport
Phillips 66 Sweeny Refinery
The Infinity Group

Select Top Employers:

Onpoint Industrial Services
Dayton Lease & Pipeline Services
Wal-Mart Stores, Inc.

Select Top Employers:

UTMB Health
ExxonMobil Refining and Supply
American National Insurance Co
GATEWAY TO THE WORLD

Houston is a great global city, with ties reaching around the world. The region’s geographic location provides easy global access for both goods and people. From Port Houston to the Houston Airport System to a host of multi-national entities doing business around the clock, Houston is where you want to be to connect your business to the world.

GLOBAL TRADE

The Houston-Galveston Customs District recorded trade valued of $233 billion in 2018. This places Houston as the second largest U.S. Customs District based on weight and second largest for value. Houston’s top 10 trade partners were responsible for 51 percent, or $119 billion, of the region’s foreign trade in 2018.

Houston’s Top Ten Trading Partners, 2018
($ Billions)

<table>
<thead>
<tr>
<th>Country</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>MEXICO</td>
<td>24.6</td>
</tr>
<tr>
<td>GERMANY</td>
<td>9.7</td>
</tr>
<tr>
<td>CHINA</td>
<td>20.3</td>
</tr>
<tr>
<td>JAPAN</td>
<td>9.5</td>
</tr>
<tr>
<td>BRAZIL</td>
<td>12.9</td>
</tr>
<tr>
<td>UNITED KINGDOM</td>
<td>7.3</td>
</tr>
<tr>
<td>NETHERLANDS</td>
<td>10.4</td>
</tr>
<tr>
<td>ITALY</td>
<td>7.1</td>
</tr>
<tr>
<td>REPUBLIC OF KOREA</td>
<td>10.3</td>
</tr>
<tr>
<td>INDIA</td>
<td>6.6</td>
</tr>
</tbody>
</table>

Source: WISERTrade: US District Harmonized Query

Daily Nonstop Destinations from Houston
189 Nonstop Destinations
SELECT INTERNATIONAL COMPANIES WITH A PRESENCE IN HOUSTON

Hundreds of international companies have opened, expanded or relocated to Houston.

7TH LARGEST ECONOMY IN THE U.S., 24TH LARGEST IN THE WORLD BY GDP.

- U.S. BEA, IMF

HOUSTON IS THE 2ND LARGEST U.S. METRO EXPORTER

$92.7 billion in imports in '18

$140.5 billion in exports in '18

58.3 MILLION AIR PASSENGERS TRAVEL THROUGH HOUSTON AIRPORTS IN 2018

46.5 million domestic travelers

11.8 million international travelers

189 nonstop destinations

5,000+ Houston companies doing business abroad

1,700 Houston firms report foreign ownership
TALENT

The Houston metro area is the most racially and ethnically diverse region in the United States and the fifth most populous metro with 6.9 million people. The Houston metro region offers a diverse and extensive labor force of more than three million workers, larger than 35 states.

Houston is home to 1.04 million millennials (adults between the ages of 24 and 35). The number of young adults in that age group grew almost 23 percent from 2007 to 2017. Houston’s millennial population continues to grow; the city is among the top 10 in the U.S. for attracting millennials and number one in retaining college graduates.

Houston Region Average Annual Employment – 2018

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade, Transportation, and Utilities</td>
<td>20.6%</td>
</tr>
<tr>
<td>Professional and Business Services</td>
<td>16.4%</td>
</tr>
<tr>
<td>Government</td>
<td>13.2%</td>
</tr>
<tr>
<td>Educational and Health Services</td>
<td>12.5%</td>
</tr>
<tr>
<td>Leisure and Hospitality</td>
<td>10.1%</td>
</tr>
<tr>
<td>Construction</td>
<td>7.6%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>7.4%</td>
</tr>
<tr>
<td>Other Services</td>
<td>3.6%</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>3.2%</td>
</tr>
<tr>
<td>Upstream Energy</td>
<td>2.6%</td>
</tr>
<tr>
<td>Real Estate and Rental and Leasing</td>
<td>2%</td>
</tr>
<tr>
<td>Information</td>
<td>1%</td>
</tr>
</tbody>
</table>

Source: Texas Workforce Commission, December 2018, not seasonally adjusted
Note: Sums may not total due to rounding
HEADQUARTERS AND PROFESSIONAL TALENT

As the Headquarters Capital of the Americas, Houston has the professional and corporate services talent needed to support some of the world’s largest companies.

Metro Houston Headquarters and Corporate-Related Occupations, 2017

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employment</th>
<th>($) Average Annual Wage</th>
<th>($) Median Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ALL MANAGEMENT OCCUPATIONS</strong></td>
<td>126,330</td>
<td>139,820</td>
<td>118,030</td>
</tr>
<tr>
<td>Chief Executives</td>
<td>1,210</td>
<td>271,760</td>
<td>Estimates not released</td>
</tr>
<tr>
<td>General and Operations Managers</td>
<td>45,590</td>
<td>150,530</td>
<td>122,830</td>
</tr>
<tr>
<td>Marketing Managers</td>
<td>2,680</td>
<td>181,230</td>
<td>161,560</td>
</tr>
<tr>
<td>Computer and Information Systems Managers</td>
<td>5,520</td>
<td>163,130</td>
<td>152,360</td>
</tr>
<tr>
<td>Financial Managers</td>
<td>9,390</td>
<td>164,600</td>
<td>144,330</td>
</tr>
<tr>
<td>Human Resources Managers</td>
<td>2,160</td>
<td>145,470</td>
<td>131,160</td>
</tr>
<tr>
<td>Purchasing Managers</td>
<td>1,540</td>
<td>148,380</td>
<td>130,470</td>
</tr>
<tr>
<td><strong>ALL BUSINESS AND FINANCIAL OPERATIONS OCCUPATIONS</strong></td>
<td>152,260</td>
<td>85,950</td>
<td>75,440</td>
</tr>
<tr>
<td>Human Resources Specialists</td>
<td>12,890</td>
<td>71,510</td>
<td>64,230</td>
</tr>
<tr>
<td>Market Research Analysts</td>
<td>6,710</td>
<td>83,540</td>
<td>72,980</td>
</tr>
<tr>
<td>Accountants and Auditors</td>
<td>34,290</td>
<td>89,270</td>
<td>77,950</td>
</tr>
<tr>
<td>Business Operations Specialists</td>
<td>18,910</td>
<td>89,480</td>
<td>81,290</td>
</tr>
<tr>
<td><strong>LEGAL OCCUPATIONS</strong></td>
<td>22,460</td>
<td>127,370</td>
<td>100,980</td>
</tr>
<tr>
<td>Lawyers</td>
<td>12,450</td>
<td>174,870</td>
<td>158,330</td>
</tr>
<tr>
<td>Paralegals and Legal Assistants</td>
<td>5,920</td>
<td>61,770</td>
<td>57,760</td>
</tr>
<tr>
<td>Legal Secretaries</td>
<td>3,560</td>
<td>45,490</td>
<td>38,560</td>
</tr>
<tr>
<td><strong>OFFICE AND ADMINISTRATIVE SUPPORT OCCUPATIONS</strong></td>
<td>465,040</td>
<td>39,060</td>
<td>35,410</td>
</tr>
<tr>
<td>Office and Administrative Support Supervisors</td>
<td>27,950</td>
<td>63,820</td>
<td>58,840</td>
</tr>
<tr>
<td>Customer Service Representatives</td>
<td>Estimates not released</td>
<td>34,470</td>
<td>32,270</td>
</tr>
<tr>
<td>Executive Administrative Assistants</td>
<td>9,710</td>
<td>62,200</td>
<td>60,930</td>
</tr>
<tr>
<td>Secretaries and Administrative Assistants</td>
<td>43,120</td>
<td>37,650</td>
<td>35,430</td>
</tr>
<tr>
<td>Office Clerks</td>
<td>81,930</td>
<td>38,860</td>
<td>35,850</td>
</tr>
<tr>
<td><strong>SALES AND RELATED OCCUPATIONS</strong></td>
<td>306,030</td>
<td>44,060</td>
<td>28,640</td>
</tr>
<tr>
<td>First-Line Supervisors of Non-Retail Sales Workers</td>
<td>6,160</td>
<td>94,250</td>
<td>75,310</td>
</tr>
<tr>
<td>Sales Representatives, Services, All Other</td>
<td>31,030</td>
<td>65,720</td>
<td>52,050</td>
</tr>
</tbody>
</table>

Source: U.S. Bureau of Labor Statistics, 2017 Occupational Employment Statistics. Note: Un-bolded occupations are a subset of the bolded major occupation group. These are selected occupations and not meant to sum to the major occupation group. Prepared by Greater Houston Partnership Research, January 2019
TOP ENGINEERING TALENT FROM AROUND THE WORLD

Engineers across all industries have a strong presence in Houston, which has been described as “the world’s leading pool of engineering talent.” Houston is home to 215,500 STEM specialists and the third largest concentration of engineers.

Engineering Location Quotients

Engineers have a strong presence in Houston, which has been described as “the world’s leading pool of engineering talent.”

<table>
<thead>
<tr>
<th>Engineering Discipline</th>
<th>Employment</th>
<th>Location Quotient</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aerospace Engineers</td>
<td>2,720</td>
<td>2.01</td>
</tr>
<tr>
<td>Biomedical Engineers</td>
<td>300</td>
<td>0.73</td>
</tr>
<tr>
<td>Chemical Engineers</td>
<td>5,170</td>
<td>7.50</td>
</tr>
<tr>
<td>Civil Engineers</td>
<td>10,030</td>
<td>1.63</td>
</tr>
<tr>
<td>Computer Hardware Engineers</td>
<td>560</td>
<td>0.41</td>
</tr>
<tr>
<td>Electrical Engineers</td>
<td>3,870</td>
<td>1.03</td>
</tr>
<tr>
<td>Electronics Engineers</td>
<td>2,670</td>
<td>0.96</td>
</tr>
<tr>
<td>Environmental Engineers</td>
<td>920</td>
<td>0.85</td>
</tr>
<tr>
<td>Health and Safety Engineers</td>
<td>1,540</td>
<td>2.87</td>
</tr>
<tr>
<td>Industrial Engineers</td>
<td>4,820</td>
<td>0.88</td>
</tr>
<tr>
<td>Marine Engineers and Naval Architects</td>
<td>520</td>
<td>2.32</td>
</tr>
<tr>
<td>Materials Engineers</td>
<td>970</td>
<td>1.74</td>
</tr>
<tr>
<td>Mechanical Engineers</td>
<td>7,530</td>
<td>1.26</td>
</tr>
<tr>
<td>Petroleum Engineers</td>
<td>10,950</td>
<td>16.65</td>
</tr>
<tr>
<td>Engineers, All Other</td>
<td>3,690</td>
<td>1.37</td>
</tr>
<tr>
<td><strong>Total Engineering Occupations</strong></td>
<td><strong>56,260</strong></td>
<td><strong>1.64</strong></td>
</tr>
</tbody>
</table>

DIGITAL TECH TALENT

While not traditionally considered a computer and software development powerhouse, the fact is Houston is home to nearly 95,000 workers in technology-related occupations. This figure ranks Houston 12th in the country with 36 percent more tech workers than Austin.

Houston Metro Area Technology-Related Occupation Employment, 2017

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Software Developers and Programmers</td>
<td>26,420</td>
</tr>
<tr>
<td>Computer, Support Database and Systems</td>
<td>50,700</td>
</tr>
<tr>
<td>Computer and Information Systems Managers</td>
<td>5,520</td>
</tr>
<tr>
<td>Technology Engineering-Related</td>
<td>12,170</td>
</tr>
<tr>
<td><strong>TOTAL TECHNOLOGY-RELATED OCCUPATIONS</strong></td>
<td><strong>94,810</strong></td>
</tr>
</tbody>
</table>


Software developers and computer programming-related occupations in Houston, 2017

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employment</th>
<th>($) Average Annual Wage</th>
<th>($) Median Annual Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMPUTER AND MATHEMATICAL OCCUPATIONS</td>
<td>80,600</td>
<td>94,200</td>
<td>89,290</td>
</tr>
<tr>
<td>Computer Programmers</td>
<td>4,820</td>
<td>87,720</td>
<td>86,100</td>
</tr>
<tr>
<td>Software Developers, Applications</td>
<td>14,430</td>
<td>110,040</td>
<td>109,430</td>
</tr>
<tr>
<td>Software Developers, Systems Software</td>
<td>5,540</td>
<td>113,710</td>
<td>110,830</td>
</tr>
<tr>
<td>Web Developers</td>
<td>1,630</td>
<td>75,260</td>
<td>72,420</td>
</tr>
</tbody>
</table>

UNIVERSITIES & COLLEGES

The Houston region has more than 40 two-year community colleges and four-year universities, including three Tier 1 Universities: Rice University, University of Houston and the nearby Texas A&M University in College Station. Houston-area colleges and universities educate nearly 430,000 students and graduate more than 100,000 students annually.

The region also has 50 trade, vocational and business schools specializing in law, healthcare, welding, process technology and various other disciplines that enroll an additional 20,000 students, according to the National Center for Education Statistics.

### Four-Year or Above

<table>
<thead>
<tr>
<th>Institution</th>
<th>Fall 2018 enrollment</th>
<th>Degrees &amp; Certificates, 2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Texas A&amp;M University-College Station*</td>
<td>63,694</td>
<td>15,974</td>
</tr>
<tr>
<td>University of Houston</td>
<td>46,324</td>
<td>10,312</td>
</tr>
<tr>
<td>Sam Houston State University</td>
<td>21,025</td>
<td>4,810</td>
</tr>
<tr>
<td>Texas Woman’s University-Houston</td>
<td>1,181</td>
<td>492</td>
</tr>
<tr>
<td>University of Houston-Downtown</td>
<td>14,261</td>
<td>3,679</td>
</tr>
<tr>
<td>Lamar University*</td>
<td>14,176</td>
<td>4,811</td>
</tr>
<tr>
<td>Texas Southern University</td>
<td>9,732</td>
<td>1,664</td>
</tr>
<tr>
<td>Prairie View A&amp;M University</td>
<td>9,516</td>
<td>1,490</td>
</tr>
<tr>
<td>University of Houston-Clear Lake</td>
<td>8,961</td>
<td>2,458</td>
</tr>
<tr>
<td>Rice University</td>
<td>6,989</td>
<td>2,087</td>
</tr>
<tr>
<td>UT Health Science Center-Houston</td>
<td>5,335</td>
<td>1,717</td>
</tr>
<tr>
<td>University of Houston-Victoria*</td>
<td>4,381</td>
<td>1,030</td>
</tr>
<tr>
<td>Houston Baptist University*</td>
<td>3,432</td>
<td>751</td>
</tr>
<tr>
<td>UT Medical Branch-Galveston</td>
<td>3,344</td>
<td>1,224</td>
</tr>
<tr>
<td>University of St. Thomas</td>
<td>3,314</td>
<td>901</td>
</tr>
<tr>
<td>Texas A&amp;M Health Science Center</td>
<td>2,867</td>
<td>894</td>
</tr>
<tr>
<td>Texas A&amp;M University at Galveston</td>
<td>1,806</td>
<td>526</td>
</tr>
<tr>
<td>University of Phoenix-Texas (Houston)³</td>
<td>1,600</td>
<td>630</td>
</tr>
<tr>
<td>Baylor College of Medicine</td>
<td>1,576</td>
<td>362</td>
</tr>
<tr>
<td>The Art Institute of Houston²</td>
<td>1,096</td>
<td>289</td>
</tr>
<tr>
<td>UT M.D. Anderson Cancer Center</td>
<td>376</td>
<td>169</td>
</tr>
<tr>
<td>South Texas College of Law Houston</td>
<td>288</td>
<td>279</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>428,543</strong></td>
<td><strong>102,640</strong></td>
</tr>
</tbody>
</table>

* Located within 100 miles of the City of Houston, but not within Houston MSA. ¹ Brazosport also awards bachelor’s degrees. ³ Data for Fall 2017 due to availability. Sources: College and University websites; National Center for Education Statistics, Integrated Postsecondary Education Data System; Texas Higher Education Coordinating Board
Houston-Area Colleges and Universities

<table>
<thead>
<tr>
<th>Community Colleges</th>
<th>Fall 2018 enrollment</th>
<th>Degrees &amp; Certificates, 2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lone Star College System</td>
<td>68,333</td>
<td>9,979</td>
</tr>
<tr>
<td>Houston Community College</td>
<td>48,309</td>
<td>11,831</td>
</tr>
<tr>
<td>San Jacinto CCD</td>
<td>32,137</td>
<td>6,583</td>
</tr>
<tr>
<td>Blinn College District</td>
<td>19,113</td>
<td>6,124</td>
</tr>
<tr>
<td>Lee College</td>
<td>7,773</td>
<td>3,629</td>
</tr>
<tr>
<td>Wharton County Junior College*</td>
<td>6,768</td>
<td>1,590</td>
</tr>
<tr>
<td>Alvin Community College</td>
<td>5,645</td>
<td>1,642</td>
</tr>
<tr>
<td>College of the Mainland Community College District</td>
<td>4,673</td>
<td>1,243</td>
</tr>
<tr>
<td>Brazosport College†</td>
<td>4,304</td>
<td>1,664</td>
</tr>
<tr>
<td>Lamar Institute of Technology*</td>
<td>3,260</td>
<td>690</td>
</tr>
<tr>
<td>Galveston College</td>
<td>2,423</td>
<td>984</td>
</tr>
<tr>
<td>Texas State Technical College-Fort Bend</td>
<td>531</td>
<td>132</td>
</tr>
</tbody>
</table>

* Located within 100 miles of the City of Houston, but not within Houston MSA. † Brazosport also awards bachelor’s degrees. ‡ Data for Fall 2017 due to availability. Sources: College and University websites; National Center for Education Statistics, Integrated Postsecondary Education Data System; Texas Higher Education Coordinating Board
AMERICA’S MOST DIVERSE CITY

Both the New York Times and Los Angeles Times have declared Houston “America’s Most Diverse City.” Houston has no ethnic majority and welcomes people from around the world. In terms of racial and ethnic composition, the Houston of today resembles what America will look like in 40 years. In 2017, the Houston metro area was home to an estimated 1.6 million foreign-born residents, meaning nearly one-in-four Houstonians was born outside of the United States.

As a global city, more than 145 languages are spoken across Houston. In fact, four-in-ten Houstonians speak a language other than English at home. There is a richness to the fabric of Houston not found in many other cities. New Houstonians discover the city’s sense of shared community, commitment and mutual respect.

INCLUSIVITY

People from all different faiths, lifestyles, cultures, politics and customs find Houston to be an inclusive and welcoming city.

Languages Other Than English Spoken At Home, 2017

<table>
<thead>
<tr>
<th>Language</th>
<th>Population</th>
<th>Percent of Population</th>
<th>Speaks English “very well”</th>
<th>Percent speaks English “very well”</th>
</tr>
</thead>
<tbody>
<tr>
<td>English Only</td>
<td>3,853,181</td>
<td>60.4</td>
<td>3,853,181</td>
<td>100.0</td>
</tr>
<tr>
<td>Language other than English</td>
<td>2,526,748</td>
<td>39.6</td>
<td>1,447,402</td>
<td>57.3</td>
</tr>
<tr>
<td>Spanish</td>
<td>1,917,650</td>
<td>30.1</td>
<td>1,049,843</td>
<td>54.7</td>
</tr>
<tr>
<td>Other Indo-European languages</td>
<td>225,290</td>
<td>3.5</td>
<td>176,433</td>
<td>78.3</td>
</tr>
<tr>
<td>Asian and Pacific Island languages</td>
<td>290,887</td>
<td>4.6</td>
<td>153,804</td>
<td>52.9</td>
</tr>
<tr>
<td>Other languages</td>
<td>92,921</td>
<td>1.5</td>
<td>67,3225</td>
<td>72.5</td>
</tr>
</tbody>
</table>

Source: U.S. Census Bureau, 2017 American Community Survey
5th in the nation for Millennials (Median age 34 years)

- Land adjacent to rail
- International airport

Advanced Manufacturing
- Aerospace
- Machinery manufacturing
- Oil and gas support

Professional Services
- Engineering services
- Back office support

Gateway Operations
- Distribution and logistics
- Retail and hospitality
- Automation technologies

HADISTRICT.ORG
LIVE. WORK. PLAY.

There’s no place quite like Houston. The region offers a low cost of living while maintaining an incredibly high quality of life with the amenities you expect to find in a world-class city. Houstonians, no matter what age or background, enjoy countless activities and opportunities. Houston is a welcoming and global city, filled with exceptional dining, arts, hotels, sports and events. There’s always something to enjoy in this city that marries cultural diversity and innovation with Southern hospitality. To put it simply, Houston has it all.

AFFORDABLE HOUSING AND LIVABLE INCOME

In Houston, one thing is certain, your dollar goes further. Everyone from new graduates to working parents have the opportunity to work hard and play hard. Houston has one of the lowest overall cost of living among the nation’s 20 most populous metropolitan areas. In addition, after taxes, living costs are 3.8 percent below the average for all major U.S. metros. Texas is one of the few states that does not have an individual income tax, and ranks 8th for lowest individual taxes by CNN Money. In addition, Houston has one of the lowest personal and per-family tax burdens among major U.S. cities. The Cost of Living Index for 2018 shows Houston has the third lowest cost of living among the nation’s 20 most populous metropolitan areas.

HOUSTON IS ONE OF THE MOST AFFORDABLE MAJOR CITIES IN THE U.S.
HEALTH CARE

Houston has long been known for its first-rate health care system, with many Houston-area hospitals consistently ranking among the nation’s top institutions. Houston is home to the largest collection of healthcare and life science institutions in the world – the Texas Medical Center. TMC is home to the MD Anderson Cancer Center, Texas Heart Institute and Baylor College of Medicine, among 55 other premier training, research and clinical institutions.

URBAN DEVELOPMENT

Houston has seen a resurgence in urban living. Houston’s Downtown, Midtown and Neartown communities offer residents access to urban living at affordable costs. A $50 million renovation to one of Houston’s urban parks, Buffalo Bayou Park, allows residents quick access to scenery and skyline views, artwork, play areas, the “go-to” dog park in the city, hike and bike trails, and gathering places to enjoy outdoor activities as well as live, artistic performances.
ARTS & CULTURE

Houston is one of the few U.S. cities with resident companies in all four major performing arts – drama, ballet, opera and orchestra. Houston has a world-renowned cultural scene including museums, theater and performing arts groups. Cultures from all over the world come together in Houston, and the city celebrates this diversity in many ways, including festivals and events.

OUTDOOR RECREATION

Houston is one of America’s greenest cities. Houston ranks first in total park acreage among major U.S. cities. The region boasts 350 miles of interconnected bikeways, 380 developed city parks and 170 open spaces. In fact, Houston is home to two of the nation’s 10 largest urban public parks, Cullen Park and George Bush Park. With a wide range of open-air activities like Zumba or ice skating at Discovery Green and free performances at the Miller Outdoor Theatre in Hermann Park, there are no limits to what you can do outside.
EXPANDING OPPORTUNITIES FOR NEW BUSINESS IN CONROE, TEXAS

Just north of Houston, a world-class business environment awaits you in Conroe.

- Skilled labor and excellent schools
- Just north of Houston and The Woodlands
- Near Bush Intercontinental Airport & Port of Houston
- World-class medical services
- Regional airport with U.S. Customs facility
- Two business parks with pad-ready sites
- Incentives to qualified projects
- Live, work and enjoy life in Conroe, Texas

936-538-7118 • ConroeEDC.org
SHOPPING & ENTERTAINMENT

Houston offers world-class shopping, from the famed Houston Galleria to the pedestrian-friendly Sugar Land Town Square and from the urban vibe of CITYCENTRE to the family-friendly Memorial City Mall and The Woodlands Market Street. There is something for every taste and budget. Everyone can find something that they enjoy in Houston. And there's never a dull moment when it comes to Houston's nightlife and entertainment. After all, this is where Lyle Lovett, Beyoncé and even ZZ Top got their start. The region boasts several of the top music venues in the country, with two state-of-the-art venues coming online recently: The White Oak Music Hall, Houston’s newest outdoor venue with 8,000 square feet of space with indoor and outdoor stages, and the Sugar Land Smart Financial Centre, a flexible 200,000-square foot venue. These are just a few of the several dozen venues to check out for concerts and shows.

SPORTS

Houston is a great place to play. You can enjoy countless activities without the premium price of other major cities. From team sports to extreme sports, Houstonians are loyal and have that winning spirit. Houston has played host to the nation’s and the world’s largest sporting events like the Super Bowl, NCAA Finals, Major League Baseball All-Star Game, Copa America Centenario, and the NBA All-Star Game. Locally, Houstonians cheer on the Astros at Minute Maid Park, the Rockets at Toyota Center, the Texans at NRG Stadium, the Dynamo and the Dash at BBVA Compass Stadium, and the rustlers at the Houston Livestock Show and Rodeo (the world’s largest live entertainment and livestock exhibition).

INTERNATIONAL CUISINE

Known as Culinary Capital of the South, Houston delivers on its reputation. With more than 8,600 restaurants representing cuisines from over 70 countries and domestic regions, Houston’s global ties are felt across countless traditional and fusion cuisines. Whether its food trucks or Michelin Star bistro, the diverse makeup of Houston’s population makes any restaurant concept feel right at home. Houston’s culinary pedigree continued to expand in 2019 when 11 Houston chefs and restaurants were nominated as semifinalists for the prestigious James Beard Awards.

- Houston was ranked second on Food & Wine’s “32 Places to Go (And Eat) in 2019”
- Yelp’s “Top 100 Places to Eat for 2019” includes five greater Houston eateries
- The city is among WalletHub’s “Best Cities for Vegans & Vegetarians”
WE MEAN BUSINESS IN LA MARQUE, TEXAS.

**CITY OF LA MARQUE** is strategically positioned 15 miles south of Houston and serves as a mainland anchor for the booming Houston/Galveston Region. La Marque is the geographic center of Galveston County with more than 14 miles of frontage on the expanding Interstate 45 corridor, two major rail lines and quick access to deep water ports, major airports and Houston’s petrochemical industry. And all of it is behind a hurricane protection levee. **SEE RTA DATA AT LMEDC.COM.**

Tap into Galveston Island's expanding tourism and cruise industries. Growing residential with 8,000 new single-family rooftops expected. Quality school districts, community colleges and universities.

$1B in local infrastructure improvements over next 10 years. Direct access from I-45, SH 146, SH 3, FM 519

Two Class I rail lines & four nearby international deep water ports. Minutes away from Hobby, Bush and Ellington Airports.


WE WANT YOU HERE. CALL ALEX GETTY, EXECUTIVE DIRECTOR
La Marque Economic Development Corporation
LMEDC.com | agetty@lmedc.com | 409-938-9258
THE ENERGY CAPITAL OF THE WORLD

Houston is the Energy Capital of the World and the “brain trust” for virtually every segment of the oil and gas industry, including exploration, production, transmission, marketing and supply with a growing focus on renewable forms of energy technology. Houston employs nearly a quarter of the nation’s jobs in oil and gas extraction.

The region is home to 4,600 energy-related firms and is at the forefront of foreign investment in energy—particularly in Mexico. Additionally, Houston’s petrochemical sector is experiencing record level growth with $50 billion of facility construction recently completed or underway.

INDUSTRY OVERVIEW

The Houston MSA holds 25 percent of the nation’s jobs in oil and gas extraction and one in nine of the nation’s jobs in support activities for mining.

Source: U.S. Bureau of Labor Statistics

RENEWABLES

As the brain trust of the global energy industry, Houston’s ecosystem offers a competitive advantage to energy companies working in solar, wind, biomass and other renewables activities. The region has a growing base of solar energy sources and is home to more than 100 solar-related companies. Texas continues to pave the way by leading the nation in installed wind capacity by state, and Houston is home to some 30 wind-related companies.

Houston is also a hot-spot for funding in the renewable energy space. Of the $5.2 billion in venture funding received by Houston enterprises in between 2015 and 2017, renewable energy accounted for the largest share with more than 35 percent.

ENERGY INDUSTRY “BRAIN TRUST”

Houston’s high concentration of energy expertise and experience has brought a large number of relocations to the region since Shell Oil left New York for Houston in 1971.

Houston is home to 44 of the nation’s 128 publicly traded oil and gas exploration and production firms, including eight of the top 25.

Access to 3.1 million workers

ENERGY TECH

As Houston continues to leverage its unique strengths with expertise, talent, and ability to scale, the region is creating an environment that naturally fosters emerging digital technology companies and their R&D work.

At least 21 of the Houston’s 40 corporate R&D centers are focused on energy technology and innovation. You can find a healthy mix of innovative start-ups to experienced and evolved tech companies focusing on a range of activity, including blockchain, data analytics and AI.

HOME TO

- the third largest number of engineers in the U.S.
- 4,600+ energy-related establishments in Houston
- More than 180 pipeline transportation establishments
- More than $50 billion in petrochemical projects recently completed or underway
- More than 600 exploration and production firms and 1,100 oilfield service companies
- Hundreds of manufacturers and wholesalers of energy-sector products

THE ENERGY INDUSTRY BRAIN TRUST

- Houston is home to 44 of the nation’s 128 publicly traded oil and gas exploration and production firms, including eight of the top 25.
- Access to 3.1 million workers
TECHNOLOGY AND RESEARCH AND DEVELOPMENT

New energy technologies such as horizontal drilling, hydraulic fracturing and deep water offshore technology began, or are centered, in Houston.

Houston is home to:

- **BP’s** Center for High-Performance Computing (world’s largest private super computer)
- **Shell** Technology Ventures (the first corporate venture fund in the oil and gas industry)
- **Dow Chemical’s** Texas Innovation Center
- **Aramco Services’** 60,000 sf R&D center
- **Chevron** Technology Ventures

PETROCHEMICAL POWERHOUSE

Greater Houston has **13.8% of the nation’s refining capacity**, capable of refining **2.6 Million barrels of oil per day**

Houston has **36%** of the nation’s base petrochemical manufacturing capacity

The Houston metro is home to:

- **85 Petroleum products** manufacturing establishments
- **570 Chemical manufacturing establishments**
- **220 Plastic manufacturing establishments**

Source: Texas Workforce Commission, 2018
THIRD COAST FOR LIFE SCIENCES

Houston is home to the largest medical complex in the world, the Texas Medical Center, which provides clinical health care, research and education at its 61 institutions.

CBRE named Houston as the country’s number two emerging metro in life sciences in 2019, just behind Seattle and ahead of Austin and Dallas/Ft. Worth.

The healthcare and life sciences industries collectively employ 320,500 workers, making these larger than Houston’s energy sector. Houston is home to more than 1,760 life science companies and start-ups, 180 hospitals and health clinics, and some of the country’s top research facilities. TMCx is one of the largest life science business incubators in the U.S., facilitating the development of early-stage digital health and medical device companies, and also houses the cutting edge JLABS incubator from Johnson & Johnson’s Innovation.

WORKFORCE

- Home to more than 106,000 biotech specialists
- 60,000 students study medicine, biotech and healthcare annually
- 25,700 of the world’s top medical researchers in the areas of genomics, clinical research, regenerative medicine, immune-therapeutics, translational research and health I.T.

RESEARCH

- Nearly 1,500 National Institutes of Health grants awarded in the Houston region totaling $670 million in FY 2018.
- Over 25 Research and Innovation Centers
- Cancer Prevention Research Institute of Texas has awarded over $600 million in grants to the Houston region
- Nearly 4,200 active clinical trials in the Houston region or 14% of all trials in the U.S.

VENTURE CAPITAL

- Life science firms in Houston have attracted more than $1.2 billion in venture capital and private equity investment since 2014, according to S&P Capital IQ.
- The Texas Medical Center launched the TMC Venture Fund in 2017, aiming to raise and invest $25 million in capital for early stage health care technology companies in the Houston area.
TMC: THE CENTER FOR INNOVATION

TMCx is one of the largest life sciences business accelerators in the nation providing a gateway to the facilities and resources of TMC.

THE FUTURE OF TMC

TMC3 Innovation Campus will be a 30-acre campus linking existing campus research institutions to promote collaborative research under a single Institutional Review Board (IRB).

TEXAS MEDICAL CENTER

With the largest concentration of scientists, TMC is harnessing their collective knowledge, talent, and technology to lead the next generation of innovation.

- 1,345 total acres
- 106,000+ total employees
- 10 million patient encounters per year
- Over 9,200 total patient beds
- TMC is the 8th largest business district in the U.S.
AMERICA’S HEADQUARTERS CITY

Houston’s business-friendly climate and talented workforce are two of the many reasons why the region ranks fourth in corporate headquarters for Fortune 500 companies.

#3 metro for Fortune 1000 headquarters

#4 metro for Fortune 500 headquarters

#5 metro for Forbes Global 2000 headquarters

Houston is an inclusive welcoming city with America’s youngest, most diverse talent pool

Ranked a top city for Business Relocations and Expansions in U.S. (2019)
Executives enjoy exceptional lifestyle options, Houston’s global amenities and low cost of living.

We think big, then we do it. Houston companies solve many of the world’s most pressing challenges.

Houston’s success as a top global market for headquarters is fueled by a deep and wide array of professional service firms that support corporate operations.

20 FORTUNE 500 COMPANIES HEADQUARTERED IN HOUSTON

Source: Fortune, June 2018

Country charm. City chic.

www.fulsheartexas.gov
Family-friendly since 1824
A MANUFACTURING POWERHOUSE

Houston is one of the most important industrial bases in the world. There are more than 6,300 manufacturers in the region producing more than $80 billion dollars of products annually. The skilled workforce includes more than 230,000 industrial workers and Houston subsector specialties include fabricated metal, machinery, and chemical manufacturing. Collectively, these subsectors represent 60 percent of Houston’s total manufacturing workforce.

#1 GLOBAL COMPETITIVE CITY IN MACHINERY AND EQUIPMENT

27 million U.S. consumers within 300 miles radius
$80 Billion in products manufactured annually
One of the largest industrial workforces in the country with 230,000 employees
Easy access to 3 Tier One universities and a total educational network of 60 colleges and 430,000 students

Manufacturing Employment in Houston
Number of Jobs

<table>
<thead>
<tr>
<th>DURABLE GOODS</th>
<th>145,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fabricated Metal Product Manufacturing</td>
<td>52,500</td>
</tr>
<tr>
<td>Machinery Manufacturing</td>
<td>45,000</td>
</tr>
<tr>
<td>Computer and Electronic Product Manufacturing</td>
<td>13,200</td>
</tr>
<tr>
<td>Other Durable Goods Manufacturing</td>
<td>34,300</td>
</tr>
</tbody>
</table>

| TOTAL MANUFACTURING | 229,000 |

<table>
<thead>
<tr>
<th>NON-DURABLE GOODS</th>
<th>83,900</th>
</tr>
</thead>
<tbody>
<tr>
<td>Petroleum and Coal Products Manufacturing</td>
<td>10,000</td>
</tr>
<tr>
<td>Chemical Manufacturing</td>
<td>39,500</td>
</tr>
<tr>
<td>Other Non-Durable Goods Manufacturing</td>
<td>34,400</td>
</tr>
</tbody>
</table>

Source: Texas Workforce Commission
HOUSTON MANUFACTURING ADVANTAGE

Houston has global access to markets thanks to its central location within the U.S and the Americas. Combine that with its world-class infrastructure around two international airports, four seaports, rail, and highways and companies are able to minimize their transportation and distribution costs in North America and worldwide.

Source: Texas Workforce Commission
TOP PROJECTS

Selected Recent Houston Business Expansions and Relocations, 2019

1. AMAZON WEB SERVICES
   Houston | $3M capex
   First office in Houston

2. ASURION
   Houston | 430 new jobs
   Doubles current presence in Houston

3. BAYPORT POLYMERS
   Pasadena | 25 new jobs
   $810M capex

4. BILL.COM
   Houston | 125 new jobs
   First location outside the San Francisco Bay Area

5. BRONSON SOLAR
   Orchard | $12M capex
   Solar panel power generator of 10Mw

6. COCA COLA SOUTHWEST BEVERAGES
   Houston | $250M capex
   1 msf bottling production and distribution center

7. COVESTRO
   Baytown | 25 new jobs
   $1.7B capex

8. DOLLAR TREE
   Rosenberg | 300 new jobs
   $130M capex
   1.2 msf distribution facility

9. DOW CHEMICAL
   Freeport | 40 new jobs
   $715M capex

10. EXXON MOBIL
    Baytown | 65 new jobs
    $1.9B capex

Coca Cola bottling production and distribution center groundbreaking

Mass Challenge Texas team with Houston Mayor Sylvester Turner
<table>
<thead>
<tr>
<th></th>
<th>Company</th>
<th>Location</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>11.</td>
<td>HEWLETT PACKARD ENTERPRISE</td>
<td>Houston</td>
<td>New 568,000 sf campus</td>
</tr>
<tr>
<td>12.</td>
<td>HOME DEPOT</td>
<td>Houston</td>
<td>2,050 new jobs</td>
</tr>
<tr>
<td>13.</td>
<td>INEOS STYROLUTION</td>
<td>Bayport</td>
<td>100 new jobs, $274M capex</td>
</tr>
<tr>
<td>14.</td>
<td>JSW USA</td>
<td>Baytown</td>
<td>500 new jobs, $500M capex</td>
</tr>
<tr>
<td>15.</td>
<td>MASS CHALLENGE</td>
<td>Houston</td>
<td>Second location in Texas</td>
</tr>
<tr>
<td>16.</td>
<td>PROS HOLDING</td>
<td>Houston</td>
<td>New 118,000 sf office</td>
</tr>
<tr>
<td>17.</td>
<td>SANHUA</td>
<td>Houston</td>
<td>$13M capex, 50,600 sf technology center</td>
</tr>
<tr>
<td>18.</td>
<td>TEXAS MEDICAL CENTER (TMC3)</td>
<td>Houston</td>
<td>30,000 new jobs, $1.5B capex</td>
</tr>
<tr>
<td>19.</td>
<td>WASTE MANAGEMENT</td>
<td>Houston</td>
<td>$69M capex, New and expanded headquarters</td>
</tr>
<tr>
<td>20.</td>
<td>YMER TECHNOLOGY</td>
<td>New Caney</td>
<td>30 new jobs, $3M capex</td>
</tr>
</tbody>
</table>
BUSINESS COSTS

Houston offers a competitive business environment at a favorable cost. By many measures, Houston is a Tier One city with Tier Two costs. The city is also unabashedly pro-growth. As a testament to the city’s strong business climate with low costs and low regulations, Houston remains one of the top two cities in the nation for business relocations and expansions.

The 2016 KPMG’s Guide to International Business Location Costs shows Houston’s business cost is below the U.S. average and lower than many major cities. The Index measures the combined impact of 26 cost components such as labor, transportation, real estate, utilities, and taxes.

REGULATORY ADVANTAGES

The City of Houston has set priorities to support growth and innovation. The city has no local minimum wage, permitting is fast and friendly, and the cost of doing business in Houston is well-below the U.S. major metro average. Additionally, Houston has no personal or corporate income tax.

CORPORATE REAL ESTATE - OFFICE

Houston is the nation’s sixth largest office market with more than 220 million square feet of net rentable area and six major business districts that creates significant value and cost savings in contrast with other major metropolitan areas. Due to a soft office market with a large surplus of available Class A properties, many tenants negotiate highly-competitive rates for effective rents. Houston also offers one of the nation’s lowest costs of finish-out for office properties across major metropolitan cities.

According to RS Means Construction Cost Index report for 2017, Houston compares very favorable with most of the major cities nationally. Land prices in Houston are cheaper than comparable sites in other major U.S. cities. Houston is one of the most affordable cities for tenants to build new office space. In a 2018 study by JLL, Houston was one of the least expensive markets to build out new offices.

From 2016 to 2018, Houston also saw a significant uptick in the addition of co-working and collaboration spaces across the region. To meet the need of tech firms, startups and small collaboration labs for global companies, new facilities have opened courtesy of StationHouston, WeWork, Headquarters, The Cannon and others. Maker space is also available at several locations across the region.
CORPORATE REAL ESTATE - INDUSTRIAL

Houston is the nation’s sixth largest industrial market, due in part to its large and high-growth population and its central geographic advantages as a hub for the Americas. Access to three air cargo airports, four deep-water seaports, three class-I railroads and a vast network of interstates and interstate-quality highways help move products quickly. The Houston region boasts more than 520 million square feet of industrial space for manufacturing, logistics and distribution and flex space in urban and rural locations.

The Houston region has experienced a significant increase in construction of large-scale, industrial properties to accommodate growth of national fulfillment and regional distribution companies such as Amazon, Best Buy, Daikin, Dollar Tree, FedEx, HomeDepot, Ikea, UPS, and others.

U.S. Office Markets Cost Comparison Q4 2018

Quality office space in Houston is available at attractive prices thus lowering a company’s operating costs.

<table>
<thead>
<tr>
<th>Metro Market</th>
<th>Average Asking Price ($ per square foot*)</th>
<th>Vacancy Rate (%)</th>
<th>Existing Inventory (Sq. Ft.)</th>
<th>Under Construction (Sq. Ft.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Average</td>
<td>$34.48</td>
<td>14.9</td>
<td>4,176,566,778</td>
<td>108,245,409</td>
</tr>
<tr>
<td>Atlanta, GA</td>
<td>$28.80</td>
<td>18.1</td>
<td>147,421,500</td>
<td>3,433,349</td>
</tr>
<tr>
<td>Baltimore, MD</td>
<td>$32.29</td>
<td>16.5</td>
<td>248,314,334</td>
<td>5,846,612</td>
</tr>
<tr>
<td>Chicago, IL</td>
<td>$32.15</td>
<td>19.8</td>
<td>182,137,155</td>
<td>3,873,509</td>
</tr>
<tr>
<td>Dallas, TX</td>
<td>$30.42</td>
<td>14.4</td>
<td>113,911,117</td>
<td>2,161,664</td>
</tr>
<tr>
<td>Denver, CO</td>
<td>$34.31</td>
<td>14.3</td>
<td>22,763,484</td>
<td>1,076,595</td>
</tr>
<tr>
<td>Fort Lauderdale, FL</td>
<td>$31.34</td>
<td>23.4</td>
<td>168,060,924</td>
<td>2,241,514</td>
</tr>
<tr>
<td>HOUSTON, TX</td>
<td>$31.34</td>
<td>19.8</td>
<td>188,262,045</td>
<td>2,586,740</td>
</tr>
<tr>
<td>Long Island, NY</td>
<td>$27.53</td>
<td>11.9</td>
<td>40,714,070</td>
<td>597,765</td>
</tr>
<tr>
<td>Los Angeles, CA</td>
<td>$42.87</td>
<td>14.8</td>
<td>188,262,045</td>
<td>2,586,740</td>
</tr>
<tr>
<td>Miami, FL</td>
<td>$39.10</td>
<td>16.5</td>
<td>38,334,743</td>
<td>597,765</td>
</tr>
<tr>
<td>Minneapolis, MN</td>
<td>$29.35</td>
<td>15.3</td>
<td>80,031,830</td>
<td>1,349,700</td>
</tr>
<tr>
<td>Nashville, TN</td>
<td>$33.35</td>
<td>10.4</td>
<td>36,675,780</td>
<td>3,322,300</td>
</tr>
<tr>
<td>Orange County, CA</td>
<td>$35.88</td>
<td>13.9</td>
<td>96,702,446</td>
<td>1,251,195</td>
</tr>
<tr>
<td>Philadelphia, PA</td>
<td>$26.93</td>
<td>13.7</td>
<td>138,935,753</td>
<td>1,404,557</td>
</tr>
<tr>
<td>Phoenix, AZ</td>
<td>$27.04</td>
<td>19.8</td>
<td>89,178,804</td>
<td>1,811,813</td>
</tr>
<tr>
<td>Raleigh-Durham, NC</td>
<td>$26.22</td>
<td>11.6</td>
<td>49,764,904</td>
<td>2,090,730</td>
</tr>
<tr>
<td>San Diego, CA</td>
<td>$35.76</td>
<td>11.6</td>
<td>79,983,176</td>
<td>1,452,976</td>
</tr>
<tr>
<td>San Francisco, CA</td>
<td>$80.97</td>
<td>7.1</td>
<td>77,206,802</td>
<td>4,016,430</td>
</tr>
<tr>
<td>Seattle-Bellevue, WA</td>
<td>$41.86</td>
<td>9.1</td>
<td>96,844,754</td>
<td>5,540,473</td>
</tr>
<tr>
<td>St. Louis, MO</td>
<td>$20.85</td>
<td>13.3</td>
<td>42,994,724</td>
<td>885,735</td>
</tr>
<tr>
<td>Washington, DC</td>
<td>$42.07</td>
<td>16.4</td>
<td>334,026,238</td>
<td>11,471,09</td>
</tr>
</tbody>
</table>

*Rental rate data refers to space that is available on the market at the end of the quarter. Rates are per square foot per year, quoted on an annual, full service gross basis. Includes both Central Business District and Suburban office markets. Source: Jones Lang LaSalle, Office Statistics United States, Q4 2018
**Industrial Space Cost Comparison**

Quality industrial space is abundant in the Houston region and is competitively priced among other major U.S. markets.

**Quoted Rental Rates (per Square Foot per Year) Third Quarter 2018**

<table>
<thead>
<tr>
<th>Metro Market</th>
<th>Manufacturing</th>
<th>Flex/Service Center</th>
<th>Warehouse / Distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Total</td>
<td>$5.49</td>
<td>$11.96</td>
<td>$5.65</td>
</tr>
<tr>
<td>Atlanta, GA</td>
<td>$4.55</td>
<td>$9.32</td>
<td>$4.20</td>
</tr>
<tr>
<td>Baltimore, MD</td>
<td>$2.74</td>
<td>$10.95</td>
<td>$5.18</td>
</tr>
<tr>
<td>Charleston, SC</td>
<td>$3.38</td>
<td>$9.57</td>
<td>$5.48</td>
</tr>
<tr>
<td>Chicago, IL</td>
<td>N/A</td>
<td>N/A</td>
<td>$5.14</td>
</tr>
<tr>
<td>Dallas-Ft. Worth, TX</td>
<td>$4.64</td>
<td>$10.77</td>
<td>$4.66</td>
</tr>
<tr>
<td>Denver, CO</td>
<td>N/A</td>
<td>$11.98</td>
<td>$7.77</td>
</tr>
<tr>
<td>Fort Lauderdale, FL</td>
<td>$8.24</td>
<td>$13.28</td>
<td>$8.07</td>
</tr>
<tr>
<td>HOUSTON, TX</td>
<td>N/A</td>
<td>$9.61</td>
<td>$7.09</td>
</tr>
<tr>
<td>Kansas City, MO</td>
<td>$4.17</td>
<td>$9.10</td>
<td>$4.42</td>
</tr>
<tr>
<td>Long Island, NY</td>
<td>$21.02</td>
<td>$17.74</td>
<td>$12.37</td>
</tr>
<tr>
<td>Los Angeles, CA</td>
<td>N/A</td>
<td>N/A</td>
<td>$9.38</td>
</tr>
<tr>
<td>Memphis, TN</td>
<td>N/A</td>
<td>$6.33</td>
<td>$3.17</td>
</tr>
<tr>
<td>Miami, FL</td>
<td>$10.42</td>
<td>$21.00</td>
<td>$11.00</td>
</tr>
<tr>
<td>Minneapolis-St. Paul, MN</td>
<td>$4.88</td>
<td>$5.04</td>
<td>$4.67</td>
</tr>
<tr>
<td>Nashville, TN</td>
<td>$4.41</td>
<td>$10.51</td>
<td>$5.73</td>
</tr>
<tr>
<td>Orange County, CA</td>
<td>N/A</td>
<td>N/A</td>
<td>$1115</td>
</tr>
<tr>
<td>Philadelphia-Lehigh Valley, PA</td>
<td>$4.25</td>
<td>$9.72</td>
<td>$5.29</td>
</tr>
<tr>
<td>Phoenix, AZ</td>
<td>$6.40</td>
<td>$12.65</td>
<td>$6.13</td>
</tr>
<tr>
<td>Raleigh-Durham, NC</td>
<td>N/A</td>
<td>$14.56</td>
<td>$5.98</td>
</tr>
<tr>
<td>San Diego, CA</td>
<td>$11.47</td>
<td>$20.77</td>
<td>$10.86</td>
</tr>
<tr>
<td>San Francisco Bay Area, CA</td>
<td>$11.76</td>
<td>$24.50</td>
<td>$9.61</td>
</tr>
<tr>
<td>Savannah, GA</td>
<td>$4.41</td>
<td>$7.27</td>
<td>$5.36</td>
</tr>
<tr>
<td>Seattle-Puget Sound, WA</td>
<td>$10.00</td>
<td>$17.80</td>
<td>$8.39</td>
</tr>
<tr>
<td>St. Louis, MO</td>
<td>$6.37</td>
<td>$5.89</td>
<td>$4.75</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>$7.79</td>
<td>$12.35</td>
<td>$8.22</td>
</tr>
</tbody>
</table>

`1San Francisco Bay Area includes East Bay, Fairfield, San Francisco Peninsula and Silicon Valley Source: Colliers International, United States Research Report Industrial Market Outlook, Q3 2018`

**UNION & LABOR COSTS**

Texas is a right-to-work state, ensuring a choice among quality union and non-union skilled labor. Houston boasts one of the lowest unionization rates nationwide with only 2.2 percent of its private workers unionized, significantly lower than the national rate of 6.5 percent.

**UTILITIES**

The majority of Texas enjoys a deregulated energy market, thus providing electricity customers with a selection of retail electric providers and open market competition. Electric power is distributed across the region by CenterPoint Energy, Entergy Texas, and AEP. Each of these PUC-regulated transmission and distribution utilities are the “local wires company” who ensure a high level of performance with minimal business disruptions in their respective geographic markets.

**TAXES**

Texas and Houston understand the need for a stable, friendly and transparent tax structure. Texas is one of the few states without a personal, state, or corporate income tax, which makes the cost of doing business very competitive. In 2015, Governor Greg Abbott signed House Bill 32, which permanently reduced the Texas Franchise Tax (Margin Tax) rates by 25 percent. Houston is a cost-effective location for any company looking to establish a presence or expand their current business. Houston’s tax structure makes it a low-cost center for doing business. Plus, the personal tax burden in the Houston area consistently ranks among the lowest in the nation, which makes it an attractive place for people of all backgrounds to live and work.
STATE & LOCAL BUSINESS INCENTIVES

STATE

Business Relocation Incentive
A taxable entity may deduct relocation costs incurred from relocating a main office or other principal place of business to the State of Texas from another state or country if the taxable entity did not do business in the State of Texas before relocating.

Capital Development Fund
Supports rural business development, retention and expansion by providing funds for public infrastructure, real estate development, or the elimination of deteriorated conditions.

Economic Development and Diversification Waiver
Allows employees and family members of qualified businesses who have not yet located in Texas to pay in-state tuition fees if the individual files with a Texas institution of higher education.

Events Trust Fund
Assists Texas communities with paying costs related to preparing for or conducting an event by depositing projected gains in various local and state taxes generated from the event in a dedicated event-specific trust fund to cover allowable expenses.

Manufacturing Sales Tax Exemption
Leased or purchased machinery, equipment, replacement parts, and accessories that are used or consumed in the manufacturing, processing, fabricating, or repairing of tangible personal property for ultimate sale, are exempt from state and local sales and use tax.

On-the-Job Training State
Offers participants an opportunity to earn as they learn, while employers benefit from a partial wage reimbursement during the training period. Focuses on jobs that involve new technologies, production, service or additional skills for full-time positions (30 hours per week is considered full-time) paying at least $12.00 per hour or more.

Permit Assistance
Assists companies which may experience unwarranted delays in their environmental permitting process for projects that could affect job creation or have a high economic impact.

Pollution Control Property Tax Abatement
Ad Valorem Property Tax Abatements are available to companies with facilities, devices and equipment used to control air, water or land pollution.

Research and Development Tax Credit
Provides qualified companies with an option for tax savings based on a purchase of equipment or software, R&D expenditures or contracts with higher education institutions performing research.
State & Local Business Incentives

Sales Tax Exemption for Qualified Data Centers
Texas provides 100 percent exemption on sales tax for computers, equipment, cooling systems, power infrastructure, electricity and fuel for data centers meeting the minimum thresholds of $200 million in capital investment, 20 new jobs, and a salary at least 120 percent of the county average salary.

Sales Tax Exemption on Utilities
Natural Gas & Electricity Texas companies are exempt from paying state and local sales and use tax on electricity and natural gas used in manufacturing, processing, or fabricating tangible personal property.

Self-Sufficiency Fund
Job-training program specifically designed for individuals that receive Temporary Assistance for Needy Families (TANF). The program links the business community with local educational institutions and is administered by the Texas Workforce Commission. The goal of the Fund is to assist TANF recipients become independent of government financial assistance.

Skills Development Fund
Provided to help companies form partnerships with local state community colleges and technical schools to provide custom job training for new or existing employees. Average training costs is $1,800 per trainee and is administered by the Texas Workforce Commission. Businesses with fewer than 100 employees can also apply for this program through the Skills for Small Business program.

Skills for Small Business
Up to $2 million from the Skills Development Fund is dedicated to small businesses. The Texas Workforce Commission works with local community or technical college to fund the specific courses selected by businesses for their employees. This opportunity supports businesses with fewer than 100 employees and emphasizes training for new workers though it also may help upgrade the skills of incumbent workers.

Talent Recruitment and Employer Services
Workforce Solutions offers recruiting, training and retraining, outplacement services, assistance recruiting and retaining qualified employees, and valuable information on employment law and labor market trends and statistics.

Texas Capital Fund State
Provides financial resources to non-entitlement communities that can be utilized for public infrastructure or real estate development needed to assist a business that commits to create and/or retain permanent jobs.

Texas Economic Development Act - Chapter 313
An appraised value limitation agreement in which a taxpayer agrees to build or install property and create jobs in exchange for a limitation on the taxable property value for school district maintenance and operations tax (M&O) purposes and a tax credit. The minimum limitation value varies by school district.

Texas Enterprise Fund State
The Texas Enterprise Fund (TEF), one of the nation’s largest deal-closing funds, is a performance-based cash grant for qualifying projects that offer significant projected job creation and capital investment where a single Texas site is competing with another viable out-of-state option.

Texas Enterprise Zone Program
A potential Sales and Use tax refund based on new and retained jobs associated with the qualified business site during the designation period. Communities may nominate projects for an EZP designation, and projects are awarded by the Governor’s Office during quarterly competitive rounds.

Texas Manufacturing Assistance Center (TMAC)
Designed to help Texas small manufacturing companies remain competitive in the ever changing global marketplace. The TMAC center provides technical assistance at a discounted rate for process improvements, environmental regulations upgrades, changes in the technology and the marketplace.
Chapter 312—Property Tax Abatement

A variety of cities and counties in the Houston region offer tax abatement agreements that exempt part of the increased value in real or personal property from taxation for a period not to exceed 10 years.

Chapter 313—School Property Tax Limitation

An appraised value limitation is an agreement in which a taxpayer agrees to build or install property and create jobs in exchange for a 10-year limitation on the taxable property value for school district maintenance and operations tax (M&O) purposes.

Chapter 380/381—Economic Development Agreements

These discretionary incentives typically take the form of property tax abatements, loans or grants, commitments for infrastructure, or payments of portions of the sales tax generated by the project. Negotiations on these incentives between the local jurisdiction and the developer occur on a case by case basis. The Chapter 380 is targeted specifically for use by cities while Chapter 381 is specifically for use by county governments. These agreements can be used in tandem for the same project.

Enterprise Zones Program

Our state government created Texas Enterprise Zones, areas of underinvestment, places of distress targeted for rejuvenation. This economic revival comes in the form of state sales and use tax refunds. These reimbursements are based on how much a company invests and the number of jobs a company creates.

Foreign Trade Zones (FTZs)

Allow companies dealing in foreign trade to delay payment of U.S. Customs’s import duties until their goods and merchandise actually enter U.S. commerce. Goods can be brought into Foreign Trade Zones (FTZ) without formal U.S. Customs entry or without incurring U.S. Customs duties or excise taxes unless and until they are imported into the United States. Ad valorem taxes on inventory may be exempt in some zones, upon approval of the FTZ sponsor.

Freeport Tax Exemption

Exempts ad valorem property taxes for any inventory exported outside the state within 175 days. Freeport property includes goods, wares, merchandise, ores and certain aircraft and aircraft parts in jurisdictions who opt-in.

Goods in Transit Exemption

A small number of taxing entities in Texas have adopted the Goods-in-Transit direct or indirect ownership interest in the inventory. To be eligible, the inventory must be transported to another location, inside or outside the state, within 175 days after the items were acquired or imported into the state.

LEED Incentive

The most widely used green building rating system in the world. Available for virtually all building, community and home project types, LEED provides a framework to create healthy, highly efficient and cost-saving green buildings. LEED certification is a globally recognized symbol of sustainability achievement.

Property Assessed Clean Energy (PACE)

Provides low-cost, long-term financing for water and energy efficiency and conservation improvements to commercial and industrial properties.

Renewables Franchise Tax Deduction

Companies solely engaged in manufacturing, selling, or installing solar or wind devices are exempt from the Texas franchise tax. Other businesses that install solar or wind energy systems are eligible for a franchise tax deduction of 10% of the system’s cost.

Renewables Property Tax Exemption

Residential, commercial, and industrial renewable energy devices are exempt from property tax under Texas law. This exemption is applicable to most renewable technologies, including solar, wind, and biomass.

Type A & Type B Economic Development Corporations

Municipalities may offer cash awards made possible by local sales and use tax allotments dedicated to economic development (Type A and Type B sales tax). The tax revenues in two forms, the original ‘4A’ tax and the more flexible ‘4B’ tax, are used to finance economic development programs and projects that create primary (or direct) jobs.
REAL ESTATE

Six major business districts are accessible within minutes of executive and international airports.

- **116 million square-feet** of Class A office, many full of corporate and lifestyle amenities.

- Houston ranks 10th in the number of Energy Star-certified buildings which represent **annual savings of $72 million** in utilities and emissions.

- Aggressive landlord and developer incentives create **exceptional buyer values** competitive with top HQ cities.

HOUSTON OFFERS AN EXCEPTIONAL QUALITY OF LIFE FOR EXECUTIVES AND PROFESSIONALS

Houston offers superb executive and professional lifestyle opportunities within minutes of major employment centers across the region. Houston’s low cost of living means your money goes further in Houston than other major global cities.

<table>
<thead>
<tr>
<th>Limitless outdoor lifestyles</th>
<th>Countless pathways to careers and entry into top colleges and universities through <strong>nationally ranked</strong> K-12 public, private, charter and magnet schools</th>
<th>Home to one of the nation’s largest collections of fine art, museums, visual and performing arts including symphony, theaters, and countless live music venues</th>
</tr>
</thead>
<tbody>
<tr>
<td>(500 miles of bikeways, 67,000 acres of parks, 200+ days of sunshine each year, two yacht clubs and more than 170 public and private golf courses)</td>
<td></td>
<td>Estate style homes, luxury condos, master-planned communities, waterfront or ranch style living — <strong>Houston has it all</strong></td>
</tr>
</tbody>
</table>

Access to **world class healthcare** at the Texas Medical Center’s institutions of excellence.

Cost of living consistently **below the national average**.
Whether by land, air, or sea, Houston offers an impressive array of logistical and distribution channels that businesses count on to meet the demands of today’s fast-paced marketplace. With a location that’s equidistant from the East and West coasts, and just hours by air from any metro area in the country, Houston is an ideal hub for companies that need national distribution for their products. Companies that locate in Houston can reach almost 50 percent of the US population within a 1,000-mile radius.

HEART OF NORTH AND CENTRAL AMERICA
AIRPORTS

The Houston Airport System ranks as one of the largest multi-airport systems in North America. The system is comprised of George Bush Intercontinental Airport (IAH), William P. Hobby Airport (HOU) and Ellington Airport (EFD). Scheduled and charter passenger carriers fly directly to approximately 122 domestic and 67 international destinations from Houston.

RAILROADS

As one of the nation’s busiest rail centers, the Houston region has three class 1 railways with a rail network of more than 800 miles of rail line and 21 miles of railroad bridges. Fourteen mainline tracks radiate from Houston and approximately 2,200 trains per week travel within the Houston region’s rail network. The widespread coverage of BNSF, KCS and Union Pacific and others connects Houston with all major markets across the county.
HIGHWAYS

Houston’s extensive highway system is well-integrated with the Port of Houston, Houston Intercontinental Airport (IAH), Hobby Airport, Ellington Airport, and the mainline railroads serving the city. Houston is at the crossroads of Interstate Highways 10, 45 and 69. When connections are complete, I-69 will link Canada, the U.S. industrial Midwest, Texas and Mexico.

Houston has a “three-loop system” enabling easy connections across the region including Interstate 610, Beltway 8 and Highway 99.

PORTS OF THE HOUSTON REGION

Metro Houston was the top U.S. metro exporter in 2018, and is home to a number of ports including the ports of Houston, Galveston, Freeport and Texas City.

The Port of Houston is the #1 port in the U.S. in terms of foreign waterborne tonnage and the #1 break bulk port in America. An environmental and security leader, Port Houston was the first U.S. port to achieve both ISO14001 and ISO28000. Port Houston is the largest container port on the Gulf Coast, handling 69 percent of Gulf Coast container traffic in 2018 and ranked the sixth largest U.S. container port by total TEUs in 2018. The region’s ports are investing heavily to increase container and break-bulk cargo capacity.
SERVICES

The Greater Houston Partnership’s economic development and international investment team is a one-stop shop to confidentially assist your business growth and relocation needs. The Partnership works with the region’s top business and civic leaders including more than 35 economic development agencies at the state and local level.

<table>
<thead>
<tr>
<th>SERVICES</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>REAL ESTATE</td>
<td>Initiate property searches</td>
</tr>
<tr>
<td>SITE TOURS</td>
<td>Coordinate site selection visits, regional briefings</td>
</tr>
<tr>
<td>RESEARCH</td>
<td>Provide data on key business and site factors</td>
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<td>ACCESS</td>
<td>Direct access to top business and civic leaders</td>
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<td>PERMITS</td>
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<td>INCENTIVES</td>
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For more information about Houston’s business climate, or expanding in the region, contact the Greater Houston Partnership’s Economic Development Division at 713-844-3648 or visit www.houston.org/business.
ECONOMIC DEVELOPMENT ORGANIZATIONS IN THE 11 COUNTY REGION

Bay Area Houston Economic Partnership
www.bayareahouston.com

Baytown/West Chambers County Economic Development Foundation
www.baytownedf.org

BNSF
www.bnsf.com

Brookshire Economic Development Corp. Board
www.brookshirertexas.org

CenterPoint Energy
www.CenterPointEnergy.com

Central Houston
www.centralhouston.org

City of Alvin
www.alvin-tx.gov

City of Deer Park
www.deerparktx.gov

City of Friendswood
www.ci.friendswood.tx.us

City of Fulshear
www.fulshear.texas.gov

City of Hitchcock
www.cityofhitchcock.org

City of Houston
www.houstontx.gov

City of Huntsville
www.huntsvilletx.gov

City of Kemah
www.kemah-tx.gov

City of La Porte
www.laportetx.gov

City of League City
www.leaguecity.com

City of Meadows Place
www.cityofmeadowsplace.org

City of Missouri City
www.missouricitytx.gov

City of Mont Belvieu
www.montbelvieu.net

City of Pasadena
www.ci.pasadena.tx.us

City of Rosenberg
www.rosenbergecodev.com

City of Santa Fe
www.ci.santa-fe.tx.us

City of Seabrook
www.seabrooktx.gov

City of Sugar Land
www.sugarlandtx.gov

City of Texas City
www.texas-city-ty.org

City of Webster
www.cityofwebster.com

City of Willis
www.ci.willis.tx.us

City Development Corporation of El Campo
www.elcampoeco.org

Cy-Fair Houston Chamber of Commerce
www.cyfairchamber.com

Dayton Community Development Corp.
www.daytontx.retail360.us

Development Corporation of Richmond
www.richmond.tx.gov

East Montgomery County Improvement District
www.emctx.com

Economic Alliance Houston Port Region
www.allianceportregion.com

The Economic Development Alliance for Brazoria County
www.eda-bc.com

Energy Corridor Management District
www.energycorridor.org

Entergy Texas
www.Entergy-Texas.com

Fort Bend County
www.fortbendcountytx.gov

Galveston County Economic Alliance
www.gcea.us

Galveston Economic Development Partnership
www.gedp.org

Greater Conroe Economic Development Council
www.gcitedc.org

Greater East End Management District
www.greatereastend.com

Greater Fort Bend Economic Development Council
www.fortbendcounty.org

Greater Houston Partnership
www.houston.org

Greater Northside Management District
www.greaternorthside.org

Harris County
http://budget.harriscountytx.gov

Houston East End Chamber of Commerce
www.eecoc.org

Houston Intercontinental Chamber of Commerce
www.houstonicc.org

Houston-Galveston Area Council
www.h-gac.com

Katy Area Economic Development Council
www.katyedc.org

Kansas City Southern Railroad
www.kcsouthern.com

Lake Houston Economic Development Partnership
www.lakehouston.edp.org

La Marque Economic Development Corporation
www.LMEDC.com

The Lone Star College System
www.lonestar.edu

Montgomery Economic Development Corporation
www.montgomerytexas.gov

North Houston Association
www.north-houston.com

North Houston District
www.northhouston.org

Oak Ridge North Economic Development Corporation
www.oakridgenorth.com

Pearland Economic Development Corp.
www.pearlandedc.com

Port Freeport
www.portfreeport.com

Port of Galveston
www.portofgalveston.com

Port Houston
www.porthouston.com

The Port of Texas City
http://tctrr.com

San Jacinto College District
www.sanjac.edu

Sealy Economic Development Corporation
www.sealyedc.com

Tomball Economic Development Corporation
www.tomballtexas.org

Union Pacific Railroad Company
www.up.com

Uptown Houston District
www.uptown-houston.com

Waller County Economic Development Partnership
www.wallercounty.org

Waller Economic Development Corporation
www.walleredc.org

West Houston Association
www.westhouston.org

Westchase District
www.westchasedistrict.com

Wharton County
www.whartonedc.com

The Woodlands Area Economic Development Partnership
www.edpartnership.net
LOOK NORTH FOR OPPORTUNITIES: CONROE IS READY FOR BUSINESS

Few U.S. cities can match Houston’s current economic growth. That growth, however, is not confined to the Houston city limits. A short drive north on Interstate 45 will land you in booming Conroe, where you will find a small-town atmosphere with a big-time business climate.

Conroe placed in the top 15 fastest-growing cities in the United States in 2016 and is considered the sixth most diverse city in the nation, according to Niche rankings.

Led by the Conroe Economic Development Council, the city has a full array of amenities that make Conroe ready for business:

- Conroe Park North is a 1,045-acre business park that dozens of companies already call home. A 610-acre expansion is underway.
- Deison Technology Park is an eco-friendly, 248-acre business-ready location that brings together all the elements of a successful office campus.
- Conroe-North Houston Regional Airport, its U.S. customs facility and Conroe’s convenient proximity to George Bush Intercontinental Airport make getting to Conroe easier than ever.
  - Lone Star College-Conroe Center develops skilled workers into an already robust workforce.
  - Exemplary schools, highly rated universities, accessible healthcare and year-round recreation facilities, like 26-mile-long Lake Conroe, make Conroe an excellent place to live, work and play.
  - Conroe’s abundance of career opportunities and unparalleled quality of life make it an ideal destination for relocating businesses and their employees. Conroe’s population has a median age of just 34 years old.

New residential and commercial master-planned communities are underway in Conroe. Expansion continues at Johnson Development’s Grand Central Park, a magnificent, 2,046-acre experience combining living, working and playing.

The city’s growth reaches to the sky. Conroe-North Houston Regional Airport features a control tower, expanded runway and several fixed-base operators. A $2.5 million U.S. customs facility opened at the airport last year, facilitating travel for companies doing business internationally.

If your company is growing and looking for the perfect new home, you’ll find Conroe is ready for you. A pro-business community with a high quality of life awaits 30 minutes north of Houston.

Here at the CEDC, we are ready to help your business relocate with site selection and development assistance, regional and state incentives and concierge service with the City of Conroe for permitting, inspections and more. Look north of Houston—we are ready for your business!
FULSHEAR: A THRIVING COMMUNITY WITH A VIBRANT BUSINESS ENVIRONMENT TO CALL HOME

Fulshear, one of the fastest-growing communities in the Houston area, sits on the first hill west of Houston amid beautiful Spanish moss-adorned oaks and the winding Brazos River. It is just 30 minutes from downtown, nestled along FM 1093 just past its confluence with the Westpark Tollway. Fulshear's small-town charm captures the hearts of residents and visitors alike. The dynamic community boasts gourmet restaurants, a weekly farmers' market and unique downtown shopping amidst a plethora of residential options.

Fulshear enjoys a family-oriented, highly-educated and affluent populace, with over 60 percent of residents having attained a Bachelor's degree or higher, and a median household income of more than $160,000. It is a thriving community that works hard to maintain its superb quality of life and foster a vibrant business environment.

Fulshear is conveniently located near key transportation corridors such as Interstate 10, and is served by two consistently top-ranked school districts—Katy ISD and Lamar Consolidated ISD, both of which are building new schools and facilities in Fulshear to accommodate the growing population.

Come discover what makes it so special, and find your future in Fulshear!
VILLAGE CENTER:
CENTERED ON CREATING
A PROUD LEGACY FOR JERSEY VILLAGE

Jersey Village has a strategic advantage that is hard to replicate. At the heart of the population growth in Northwest Harris County, Jersey Village is located at the corner of the Sam Houston Tollway (Beltway 8) and U.S. Route 290. Our community is located 20 minutes from IAH Airport, and 20 minutes from Downtown Houston. With our location and the population growth around us we have a recipe for success that cannot be beat.

Our recently announced Village Center will transform our area into a hub for living, learning, business, and entertainment. Village Center is a transformational, communal environment that will elevate life and the city of Jersey Village in every way. Village Center is a mixed-use destination created for families and businesses in Jersey Village and the surrounding area: A bustling, state-of-the-art hub of communal space including vibrant restaurants, retail shops, residential housing, a modern hotel, flexible learning and work spaces, and an iconic amphitheater and a municipal town square—all set in a sustainable eco-community that’s as inspirational as the people of our city.

One unique aspect of our development is that it will have a large educational footprint. The project will also serve as a business incubator, which will support small businesses and entrepreneurs who are looking for a great place to start.

With a population of nearly 1 million people within a 20-minute drive of Village Center and a major airport, companies in every sector will find highly talented employees in our area. We also have incentives to offer for the right projects and to help businesses thrive in Jersey Village.

Come be a part of our community to live, work, play, and learn!
La Marque, Texas, is strategically positioned 15 miles south of Houston and serves as the southern anchor for the economically strong Houston-Galveston region. City of La Marque is the second-fastest-growing city in Galveston County and offers unparalleled interstate access for a variety of development opportunities.

The region is in the midst of a $1 billion expansion of the I-45 and SH 146 corridors, as well as other critical transportation arteries. These expansions will provide improved access and reduced travel time to the Galveston-NASA-Kemah tourism market, four international deep-water ports and nearby Houston-area markets.

La Marque is adjacent to the Houston/Texas City/Freeport petrochemical manufacturing complex, the largest in the world, with engineering, technology, innovation, refining support, turnaround, safety, construction and support businesses thriving. In La Marque, all these opportunities are available behind the added security of a fully operational hurricane protection levee system.

This, combined with access to two Class 1 railroads and the direct connection to the Houston Bayport Container Terminal, solidify our position as an ideal location for international logistics, distribution and associated commercial developments. Nearby community colleges offer industry-leading educational programs and customizable training opportunities.

La Marque Economic Development Corporation is offering creative incentives for industry-support businesses, as well as hotels, grocery stores and entertainment options for the 8,000 new single-family rooftops coming to the area. Citizens and visitors enjoy Bayou Fest, an early fall concert series and BBQ Cook Off offering free family fun; Magical Winter Lights, a 52-day holiday lantern festival; and Crawfish Bash, an annual crawfish cook off that earned a Guinness World Record in 2017. For business, La Marque offers prime I-45 frontage, creative incentives, an abundance of commercial property, a budding downtown revitalization and build-to-suit opportunities.

La Marque is the Gateway to the Gulf and the Hub of the Mainland. Along the Texas Gulf Coast and nestled in Bay Area Houston, citizens enjoy easy, breezy coastal living, abundant housing options, quality education systems and access to world-class medical, travel and entertainment.

We want you here.
Houston’s thriving economy and job market has created an opportunity for Martha Turner Sotheby’s International Realty’s experienced relocation team to provide smooth transitions for individuals, families and companies around the globe. The Relocation Department works with new hires up through top executives, moving individuals and families in and out of Houston, across the United States and internationally.

Their affiliations with the Sotheby’s International Realty network and Worldwide Employee Relocation Council allow them to provide the highest level of service. The relocation team has established strategic relationships with relocation management companies, corporations and other real estate brokers across the globe. Their destination services includes an exclusive group of “ambassador” independent sales associates who conduct area tours for clients with potential job transfers to Houston.

In addition to helping transferees buy or sell a home, the independent agents assist with property management, rentals, temporary housing and short- and long-term leasing. Combining one-of-a-kind resources with creative marketing strategies achieves results for buyers and sellers in the local real estate market.

Relocation Director Tess Chaney, CRP, GMS, stated, “The network and the relationships we have been able to build are crucial in allowing us to provide the high level of service to our transferees. Many of our agents have relocated to Houston themselves and can personally relate with the transferee and the moving process.”

While Martha Turner Sotheby’s International Realty is proud to be ranked the number-one luxury real estate company in Houston, its biggest successes are the repeat customers and the culture of providing exceptional service. Martha Turner Sotheby’s International Realty serves the entire greater Houston area with offices located in Briar Hollow/River Oaks, Memorial, the Bay Area, Kingwood, The Woodlands and Cypress.
MEMORIAL HERMANN
ADVANCING HEALTH
IN GREATER HOUSTON

Bringing together care delivery, physicians and health solutions, Memorial Hermann has created Houston’s largest, full-service, integrated health system with more than 300 care delivery sites including 19* area hospitals and numerous specialty institutes, programs and services. Memorial Hermann-Texas Medical Center is the primary teaching hospital for McGovern Medical School at UTHealth. MHMD, the Memorial Hermann Physician Network, comprises more than 3,600 clinically integrated physicians. Memorial Hermann’s Everyday Well provides expanded access to care and innovative tools and services, making it easier than ever to get well—and stay well. Memorial Hermann Health Plan, Inc., provides health solutions that deliver quality benefits and contain costs. Memorial Hermann Employer Solutions provides occupational medicine and wellness services. Memorial Hermann contributes in excess of $451 million annually in uncompensated care and community benefit programs.

HEART & VASCULAR CARE
One of the world’s largest providers of comprehensive cardiovascular care, Memorial Hermann treats more than 200,000 patients a year. At the four Memorial Hermann Heart & Vascular Institutes, patients have access to advanced cardiac, thoracic and vascular care, including a complete range of cardiac treatments, from innovative minimally invasive techniques to the most complex procedures, open heart and vascular surgeries as well as heart transplants.

NEUROSCIENCES
Mischer Neuroscience Institute at Memorial Hermann-Texas Medical Center is the largest, most comprehensive neuroscience program in Texas. The innovative team of affiliated physicians performs the most neurosurgical procedures in Houston and is consistently ranked among quality benchmarking organizations as a leader in clinical quality and patient safety, offering treatment for rare and common diseases of the brain and spinal cord.

ORTHOPEDICS & SPORTS MEDICINE
Offering specialized care in orthopedics and sports medicine, Memorial Hermann operates more than 40 Sports Medicine & Rehabilitation clinics, eight Memorial Hermann Joint Centers, and four Memorial Hermann IRONMAN Sports Medicine Institutes led by affiliated, sports medicine fellowship-trained physicians who are also team physicians for the Houston Texans, Houston Rockets and the University of Houston.

RED DUKE TRAUMA INSTITUTE & MEMORIAL HERMANN LIFE FLIGHT
One of the busiest Level I trauma centers in the nation, the Red Duke Trauma Institute at Memorial Hermann-Texas Medical Center carries the highest designation of any emergency care facility, treating the most complex adult and pediatric trauma cases. The Institute is home to Memorial Hermann Life Flight®, a hospital-based air ambulance service operating helicopters within a 150-mile radius of the Texas Medical Center and airplane transport worldwide.

WOMEN’S & CHILDREN’S SERVICES
Children’s Memorial Hermann Hospital, located in the Texas Medical Center, is home to the region’s leading Level I pediatric trauma center and renowned for excellence in fetal surgery, neonatology, pediatric heart surgery and brain surgery. Memorial Hermann offers a comprehensive array of advanced obstetric, gynecologic and neonatal services, including access to high-risk pregnancy care and Level III and Level IV NICUs for advanced newborn care.

REHABILITATION
Ranked No. 3 among rehabilitation hospitals in the nation by U.S. News & World Report’s list of America’s Best Hospitals, TIRR Memorial Hermann is world renowned for excellence in research and treatment for traumatic brain injury, stroke, spinal cord injury, amputations, and neurological diseases and disorders as well as offering cancer rehabilitation. Additionally, patients can receive care from multiple locations through the Memorial Hermann Rehabilitation Network.

TIRR is a registered trademark of TIRR Foundation.

*Memorial Hermann Health System owns and operates 14 hospitals and has joint ventures with five other hospital facilities.

713.222.CARE
memorialhermann.org
A strong history blends with innovation; a sense of community combines with a thriving business environment; and local partnerships have global impacts.

From corner stores to Fortune 500 companies, Tomball is focused on business! A skilled workforce, low property taxes, and a well-connected transportation system provide an ideal backdrop for your business to prosper. The Tomball Economic Development...
Corporation promotes job creation by encouraging attraction, expansion and retention of businesses through: assisting with site selection; identifying incentives; connecting to workforce resources; and providing business and industry data.
PEARLAND: THE BEST BUSINESS OPPORTUNITY IN HOUSTON IS DUE SOUTH

As the fastest growing city in the Houston region and the 15th fastest growing in the United States, Pearland’s young, highly educated, and diverse community is quickly becoming the next major employment center in the area.

Home to corporate headquarters, manufacturers, and businesses across numerous industries, Pearland is no stranger to growth, especially in the areas of life science, health care, and energy. Recent Pearland Economic Development Corporation (PEDC) recruitments include Endress+Hauser’s recently announced Gulf Coast Regional Campus, a 100,000-square-foot office, training, calibration and repair facility in Pearland’s Lower Kirby District. In addition, Lonza’s 250,000-square-foot facility, which opened in early 2018, is the largest in the world dedicated to cell and gene therapy development and manufacturing.

Pearland’s employers are supported by a talented workforce of more than 62,000. Over 44 percent of its residents have a bachelor’s degree or higher, and over 21 percent have a graduate or professional degree. This young, highly educated workforce supplies the highest concentration of life science and health care workers for the Texas Medical Center than anywhere else in the region.

Located immediately south and contiguous to the City of Houston, Beltway 8 and Highway 288 provide easy access to Interstates 10 and 45. When it’s time to fly, Pearland’s easy access to the region’s airport system means business travel is effortless.

Ranked as one of the top ten safest cities in Texas, Pearland residents know their families are safe and secure in the community. Incredible cost of living and easy access to Houston attractions and culture make Pearland the perfect fit for companies looking for a place to call home.

And for those companies, impressive opportunities await them in Pearland. As the lead economic development agency for this thriving, business-friendly community, PEDC offers assistance with state/local incentives, relocation services, and other resources. Whether your business is looking to grow, expand, or relocate, the PEDC is perfectly positioned to help you discover all that Pearland has to offer.
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The Woodlands Area Economic Development Partnership is your link to a highly successful business climate in Texas. We coordinate all available resources in The Woodlands Area to help facilitate your move or expansion to this vibrant business and lifestyle community.

- We match you to a unique business environment.
- We provide access to quality employees to grow your business.
- We assist you with government, regulatory, and transportation infrastructure.
- We introduce you and your employees to a destination lifestyle in The Woodlands.

The Woodlands Area offers a pro-business atmosphere, unique class A office space, great proximity to international airports and world class shopping, as well as fine dining, residential living, championship golf, excellent education systems, and more. This is the place where you can live, work, play and learn.

The area’s economic base is well diversified with more than 7,500 businesses of all sectors and a combined investment of over $20.5 billion by all parties to date. These businesses range from owner-operated establishments to Fortune 500 corporate headquarters.

The Woodlands Area Economic Development Partnership has three service areas:

- The City of Shenandoah has a growing population and the City is undergoing an explosion in commercial and retail development.
- Oak Ridge North features The Oak Ridge North Commerce Park offering 30 acres of land that is perfect for retail, industrial, or office space.
- The Woodlands, a master planned community of 28,000 acres, has more than 5,000 acres dedicated to commercial development in several distinct areas.

The Woodlands Area offers everything from single-family production homes to custom estates, condominiums, townhomes, brownstones, and attractively priced apartments.

There is always something to do here, from the area’s multiple championship golf courses to miles of hike and bike trails, boating, fishing, and performances in the world-class amphitheater. The Woodlands Area invites you to experience our active and enriching quality of life.
Thousands of people move to Houston every year...and for good reasons. It ranks among the top U.S. cities in job creation, and has one of the nation’s most dynamic economies. Our vibrant community of arts, culture, food and commerce has the world’s attention.

The Martha Turner Sotheby’s International Realty award-winning relocation team has achieved extraordinary results by holding the highest standards of customer service and consistently exceeding them. We have established relationships with relocation management companies, corporations and other real estate brokers across the globe to help transferees buy or sell a home.

If you’re planning a move, let us be YOUR REALTOR®.

Tess Chaney, CRP, GMS
800-927-2774
houston.relocation@sothebyshomes.com
relocationmtsir.com