

# HOUSTON

## EXPORT RESOURCES

**GROW YOUR  
BUSINESS BY  
EXPORTING**

Exports via Houston are up **28.8%**  
'17-'18

Are You Exporting?

### INTERNATIONAL ACCESS

**TWO** international airports  
flying cargo to  
**75** destinations globally

### GLOBAL CAPACITY

**FOUR** seaports  
including Port of Houston.  
**Houston is the hub of the Americas**

### HOUSTON EXPORT SERVICE PROVIDERS:

#### DISTRICT EXPORT COUNCIL HOUSTON

**JASON BRUMMERHOP** | Chair  
713-232-1892  
jason.brummerhop@amegybank.com  
1919 Smith Street  
Houston, TX 77002  
[www.houstondec.org](http://www.houstondec.org)

#### EXPORT-IMPORT BANK OF THE UNITED STATES HOUSTON REGIONAL OFFICE

**ERIC MILLER** | Regional Director  
281-721-0470  
eric.miller@exim.gov  
1919 Smith Street, Ste 10087  
Houston, TX 77002  
[www.exim.gov](http://www.exim.gov)

#### GREATER HOUSTON PARTNERSHIP

**JOSH DAVIS** | Director, International Trade  
713-844-3636  
jdavis@houston.org  
701 Avenida de las Americas, Ste 900  
Houston, TX 77010  
[www.houston.org](http://www.houston.org)

#### HOUSTON AIRPORT SYSTEM

**LUIS AVILES** | Senior Executive, Air Service  
Department  
281-233-3000  
luis.aviles@houston.tx.gov  
16930 JFK Boulevard  
Houston, TX 77032

#### HOUSTON COMMUNITY COLLEGE NORTHWEST

**DEANNA TEEL** | Program Coordinator  
713-718-5873  
deanna.teel@hccs.edu  
1010 West Sam Houston Pkwy N.  
Houston, TX 77043  
[www.hccs.edu/international-business](http://www.hccs.edu/international-business)

#### UH TEXAS GULF COAST SBDC NETWORK

**ROBERTA SKEBO** | Deputy Director,  
Advising Operations  
713-752-8426  
rskebo@uh.edu  
2302 Fannin Street #200  
Houston, TX 77002  
[www.sbdc.uh.edu/sbdc](http://www.sbdc.uh.edu/sbdc)

#### SCORE

**MIKE FADDEN**  
713-487-6565  
mike.fadden@scorevolunteer.org  
8701 S. Gessner  
Houston, TX 77074  
[www.houston.score.org](http://www.houston.score.org)

#### SOUTHERN UNITED STATES TRADE ASSOCIATION

**DANIELLE VIGUERIE COCO** | Marketing &  
Communications Director  
504-568-5986  
danielle@susta.org  
701 Poydras Street, Suite 3845  
New Orleans, LA 70139  
[www.susta.org](http://www.susta.org)

#### TX DEPARTMENT OF AGRICULTURE HOUSTON REGIONAL OFFICE

**DUDLEY ALLEN** | Regional Director  
713-921-8200  
dudley.allen@TexasAgriculture.gov  
5425 Polk Street, G-20  
Houston, TX 77023  
[www.gotexan.org](http://www.gotexan.org)

#### PORT OF HOUSTON AUTHORITY

**JOHN MOSELEY** | Senior Director, Trade  
Development  
713-670-2583  
jmoseley@poha.com  
111 East Loop North  
Houston, TX 77029  
[www.porthouston.com](http://www.porthouston.com)

#### U.S. COMMERCIAL SERVICE HOUSTON

**NYAMUSI IGAMBI** | Director  
281-228-5652  
nyamusi.igambi@trade.gov  
1919 Smith Street  
Houston, TX 77002  
[www.export.gov/texas/houston](http://www.export.gov/texas/houston)

#### U.S. SMALL BUSINESS ADMINISTRATION OFFICE OF INTERNATIONAL TRADE

**ALALE ALLAL** | Regional Export Finance  
Manager  
202-412-4657  
Alale.allal@sba.gov  
[www.sba.gov/business-guide](http://www.sba.gov/business-guide)

This resource guide was created by the Houston Metro Export Plan Working Group as a part of the Global Cities Initiative.

[HOUSTON.ORG/BUSINESS-RESOURCES](http://HOUSTON.ORG/BUSINESS-RESOURCES)



**GREATER HOUSTON  
PARTNERSHIP**

Making Houston Greater.

## WHERE TO GO:

### NO BUSINESS YET BUT THINKING ABOUT EXPORTING

Entities that are not an established business or do not have an exportable product of service.

#### ▼ Recommended Referral

- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. SBA District Office

### READY TO START EXPORTING

Established businesses that have an exportable good, executive commitment and an international business plan, but have limited export experience.

#### ▼ Recommended Referral

- District Export Council
- Greater Houston Partnership  
(certificates of origin - eCertify [www.houston.org/ecertify](http://www.houston.org/ecertify))
- Texas Department of Agriculture
- UH Texas Gulf Coast SBDC Network  
(targeted research and export capital)
- U.S. Commercial Service
- U.S. SBA District Office

### IN BUSINESS AND THINKING ABOUT EXPORTING

Established business entities that have an exportable product or service, but do not have an international business plan.

#### ▼ Recommended Referral

- Greater Houston Partnership
- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. Commercial Service self-assessment ([www.export.gov](http://www.export.gov))
- U.S. SBA District Office

### EXPERIENCED EXPORTER

Existing exporters seeking to enter new markets or expand their exports.

#### ▼ Recommended Referral

- Export-Import Bank
- Greater Houston Partnership  
(certificates of origin - eCertify [www.houston.org/ecertify](http://www.houston.org/ecertify))
- Port of Houston Authority
- Southern United States Trade Association
- U.S. Commercial Service
- U.S. SBA District Office

## WHAT DOES WHAT:

Organization	Counseling & Technical Assistance	Int'l Market Research & Publications	Export Training	In-Country Matchmaking	Trade Promotion Activities	Export Financing	Export Credit Insurance	Int'l Business Events	Certificates of Origin
District Export Council of Houston	X		X		X			X	
Export-Import Bank of the United States						X	X		
Greater Houston Partnership		X			X			X	X
Houston Airport System	X	X			X				
Houston Community College Northwest			X					X	
Port of Houston Authority	X	X	X		X			X	
Service Corps of Retired Executives	X								
Southern United States Trade Association		X	X	X	X			X	
TX Department of Agriculture Houston Office			X						
UH Texas Gulf Coast SBDC Network	X	X	X			X		X	
U.S. Commercial Services Houston	X	X		X	X			X	
U.S. Small Business Administration			X			X		X	